

19 March 2018

This document provides additional information about some fees and charges of the Private Wealth Series. It covers topics such as annual fund charges, buy and sell spreads, and fee rebates. It should be read with the current Private Wealth Series Product Disclosure Statement (PDS), the Statement of Investment Policy and Objectives (SIPO) and any other information held on the Private Wealth Series Disclose Register entry at [disclose-register.companiesoffice.govt.nz/disclose](https://disclose-register.companiesoffice.govt.nz/disclose)

## Basis of estimates for annual fund charges

The annual fund charges for each Private Wealth Series fund (Fund) include an estimate of the:

- costs and expenses charged by the underlying investment funds (other than the management fees of the underlying investment fund managers) into which the Private Wealth Series Funds invest; and
- expenses which BNZ Investment Services Limited (as Manager) and The New Zealand Guardian Trust Company Limited (as Supervisor) may charge the relevant Fund as permitted by the Governing Document.

These estimates, as at the date of the current Private Wealth Series PDS, are based on the costs and expenses disclosed in the underlying investment fund offer documents, or where such offer documents do not exist, verification from the relevant underlying investment manager. The expenses incurred by BNZ Investment Services Limited and The New Zealand Guardian Trust Company Limited included in the annual fund charges, are based on estimates provided by service providers or where these do not exist, a review of the expenses incurred by similar products for similar expenses.

Actual expenses will vary, and the total annual fund charges incurred each financial year will be disclosed in the Fund Update for each Private Wealth Series Fund available at [disclose-register.companiesoffice.govt.nz/disclose](https://disclose-register.companiesoffice.govt.nz/disclose)

## Buy and sell spreads

Investing into or withdrawing from the Funds can generate transactions costs. These costs arise when the Funds buy and sell investments. Buy and sell spreads are not fees paid to BNZISL or any underlying investment manager, they are used to recover costs and are retained by the Fund.

The buy/sell spread may increase or decrease, potentially on a daily basis, without notice to you.

The current estimated spreads for each Fund will range between:

Fund	Estimated buy spread range	Estimated sell spread range
Cash Fund	0.00%	0.00%
NZ Fixed Interest Fund	0 - 0.025%	0 - 0.025%
International Fixed Interest Fund	0 - 0.15%	0 - 0.15%
Australasian Equity Fund	0 - 0.175%	0 - 0.175%
International Equity Fund	0 - 0.15%	0 - 0.10%

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## Fee rebates

BNZISL, at its sole discretion, may choose to offer fee rebates to one or more investors in the Funds from time to time. The level of any fee rebates will be determined by BNZISL alone.

The form of the fee rebate is determined by BNZISL and may be a cash payment to a bank account nominated by an investor, a cash payment to a bank account nominated by a custodial service, or a payment resulting in the issue of additional units to an investor or custodial service, or any other form as determined by BNZISL.

BNZISL may change the amount, frequency or form of any fee rebate at any time, including starting or ceasing fee rebates to any investor or any or all investors via an administration or custodial service, at any time.

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This document has been prepared to meet the requirements of section 57(1)(b)(ii) of the Financial Markets Conduct Act 2013. Investments made in the Private Wealth Series do not represent deposits or other liabilities of Bank of New Zealand (BNZ) or any other member of the National Australia Bank Limited group, and are subject to investment risk, including possible delays in repayment and loss of income and principal invested. None of BNZ or any other member of the National Australia Bank Limited group, the Supervisor, any director of any of them, or any other person guarantees (either fully or in part) the performance or returns of the Private Wealth Series or the repayment of capital. National Australia Bank Limited, the ultimate parent of BNZ, is not a registered bank in New Zealand, but is a licensed bank in Australia and is therefore subject to the supervision of the Australian Prudential Regulation Authority. BNZ Authorised Financial Advisers' Disclosure Statements are available on request and free of charge.