BNZ KiwiSaver Scheme Growth Fund



Quarterly Disclosure Statement for 1 October 2013 - 30 September 2014

What is the purpose of this statement?

This statement provides key information about the BNZ KiwiSaver Scheme Growth Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Growth Fund may suit you if you have a long term investment timeframe and are prepared to accept a high level of investment risk to achieve the potential of higher investment returns over the long term.

The Growth Fund invests mostly in growth assets (shares).

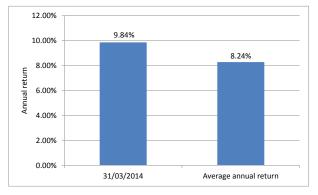
Total value of the fund	\$47,243,859
Number of members in the fund	10,486
Date the fund started	11 February 2013

How has the fund performed?

	Past year
Annual return (after deductions for fund fees and tax ¹)	10.08%

How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



What fees were members charged?

The returns above are after deductions for **fund fees**². These fees were last totalled up for the year to 31 March 2014 and were:

Total fund fees ³	1.01% of members' investments
Which are made up of:	
Annual management fee	1.01%
Performance-based fees	0.00%
Other fees and costs	0.00%

Members were also charged **membership fees**⁴ of **\$24** over the year to 31 March 2014⁵.

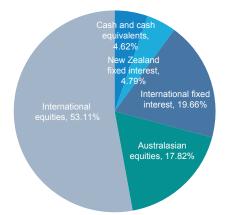
Example of how this applies to a member

John had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, John received a return after fund fees and tax were deducted of \$11,008 (that's 10.08% of his initial \$10,000). John also paid \$24 in membership fees. This gives John a total return of \$10,984 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets the fund invests in.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	5.00%
New Zealand fixed interest	5.00%
International fixed interest	20.00%
Australasian equities	17.50%
International equities	52.50%
Listed property	0.00%
Unlisted property	0.00%
Other	0.00%

Top 10 investments

	Name	Percentage of fund net assets	Туре	Country	Credit rating (if applicable)
1	BNZ Treasury call account	3.81%	Cash and cash equivalents	New Zealand	AA-
2	Fisher & Paykel Healthcare Corporation Ltd	1.76%	Australasian equities	New Zealand	
3	Fletcher Building Ltd	1.58%	Australasian equities	New Zealand	
4	Mainfreight Ltd	1.25%	Australasian equities	New Zealand	
5	New Zealand Dollar Cash Deposit (State Street Bank & Trust Company)	1.22%	Cash and cash equivalents	Australia	AA-
6	Apple Inc	1.17%	International equities	USA	
7	Spark New Zealand Ltd	1.04%	Australasian equities	New Zealand	
8	New Zealand Government Bond 15/12/2017 6.00%	0.99%	New Zealand fixed interest	New Zealand	AA+
9	Contact Energy Ltd	0.99%	Australasian equities	New Zealand	
10	Intel Corporation	0.86%	International equities	USA	

The top 10 investments make up 14.67% of the fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Current position	Time in current position	Previous or other position	Time in previous or other position
Global Equity Portfolio Manager, Russell Investments	10 years, 4 months	Head of Global Equity Research, Russell Investments	3 years, 9 months
Global Bond Portfolio Manager, Russell Investments	3 years, 2 months	Global Bond Portfolio Manager, Russell Investments	1 year, 10 months
Global Chief Investment Officer, Russell Investments	1 year	Chief Investment Officer of Fixed Income, Russell Investments	5 years, 0 months
Head of Equity Research Australia/New Zealand, Russell Investments	4 years, 4 months	Research Analyst, Russell Investments	6 years, 5 months
Research Analyst - Fixed Income Australasia, Russell Investments	3 years, 9 months	Director – Strategic Risk Group, Westpac Institutional Bank	1 year, 2 months
	Global Equity Portfolio Manager, Russell InvestmentsGlobal Bond Portfolio Manager, Russell InvestmentsGlobal Chief Investment Officer, Russell InvestmentsHead of Equity Research Australia/New Zealand, Russell InvestmentsResearch Analyst - Fixed Income Australasia, Russell	Current positioncurrent positionGlobal Equity Portfolio Manager, Russell Investments10 years, 4 monthsGlobal Bond Portfolio Manager, Russell Investments3 years, 2 monthsGlobal Chief Investment Officer, Russell Investments1 yearHead of Equity Research Australia/New Zealand, Russell Investments4 years, 4 monthsResearch Analyst - Fixed Income Australasia, Russell3 years, 9 months	Current positioncurrent positionPrevious or other positionGlobal Equity Portfolio Manager, Russell Investments10 years, 4 monthsHead of Global Equity Research, Russell InvestmentsGlobal Bond Portfolio Manager, Russell Investments3 years, 2 monthsGlobal Bond Portfolio Manager, Russell InvestmentsGlobal Chief Investment Officer, Russell Investments1 yearChief Investment Officer of Fixed Income, Russell InvestmentsHead of Equity Research Australia/New Zealand, Russell Investments4 years, 4 monthsResearch Analyst, Russell InvestmentsResearch Analyst - Fixed Income Australasia, Russell3 years, 9 monthsDirector - Strategic Risk Group, Westpac Institutional

Further information

Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the BNZ KiwiSaver Scheme annual financial statements for more information about the scheme's related party transactions.

Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at: **bnz.co.nz/datafiles**

Contact details

Tel: **0800 269 5494** Website: <u>bnz.co.nz/kiwisaver</u> Investment Statement: **bnz.co.nz/investmentstatement**



Notes

- 1. Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- 2. Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- As required by the KiwiSaver (Periodic Disclosure) Regulations 2013, the **fund fees** shown in this statement are based on the average month end net asset value of the fund. This is different to how the fund's **annual management fee** is charged. The fund's **annual** management fee is charged at 1.10% per annum of the average daily gross asset value of the fund.
- 4. **Membership fees** are the fixed dollar charges for membership in the KiwiSaver scheme.
- 5. **Membership fees** in the BNZ KiwiSaver Scheme are \$1.95 per member per month and are charged proportionately across funds where a member invests in more than one BNZ KiwiSaver Scheme fund. Prior to 1 July 2014, the **membership fees** for the BNZ KiwiSaver Scheme were \$2.00 per member per month.

Manager's Certificate

This disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013 ("the Regulations") by BNZ Investment Services Limited, as Manager of the BNZ KiwiSaver Scheme.

To the best of BNZ Investment Services Limited's knowledge, after making reasonable inquiry, all information required by the Regulations has been disclosed in accordance with the Regulations and the information presented is accurate.

This disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the BNZ KiwiSaver Scheme.

Signed for and on behalf of BNZ Investment Services Limited

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Sharon Mackay Head of Wealth Strategy and Products

Date: 21 October 2014