



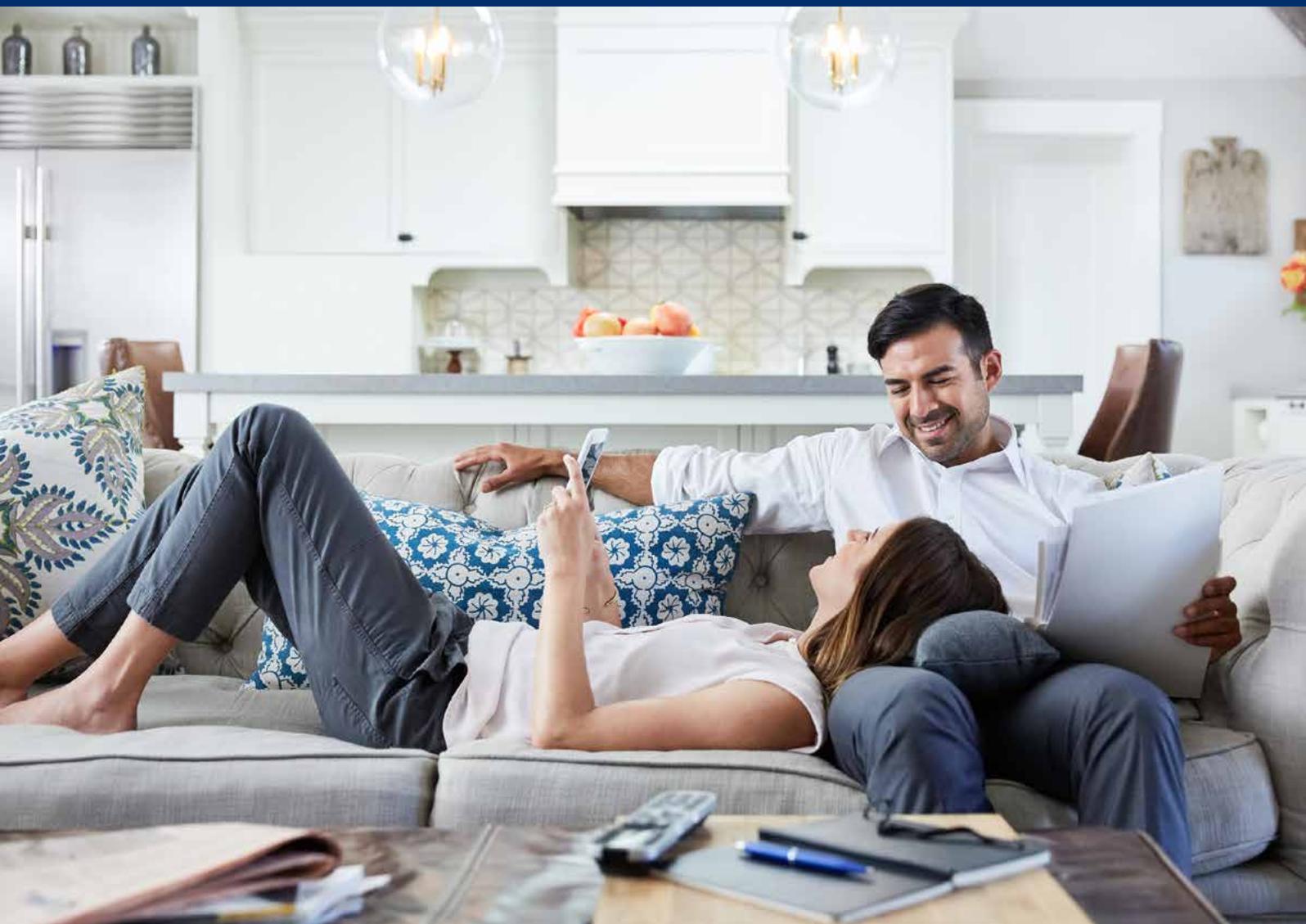
BNZ KiwiSaver Scheme

Product Disclosure Statement

Issued by BNZ Investment Services Limited - 5 March 2024

This product disclosure statement replaces the product disclosure statement dated 28 November 2023.

This document gives you important information about this investment to help you decide whether you want to invest. There is other useful information about this offer on companiesoffice.govt.nz/disclose. BNZ Investment Services Limited has prepared this document in accordance with the Financial Markets Conduct Act 2013. You can also seek advice from a financial advice provider to help you to make an investment decision.



1. Key information summary

What is this?

This is a managed investment scheme. Your money will be pooled with other investors' money and invested in various investments. BNZ Investment Services Limited (BNZISL, we, us, our) will invest your money and charge you a fee for its services.

The returns you receive are dependent on the investment decisions we make and the performance of the investments. The value of those investments may go up or down. The types of investments and the fees you will be charged are described in this document.

What will your money be invested in?

The BNZ KiwiSaver Scheme interchangeably called BNZ KiwiSaver or the Scheme has eight different Funds for you to invest in. These investment options are summarised in the table below.

➔ **More information about the investment target and strategy for each investment option is provided in the 'Description of your investment options' in section 3.**

Our Funds

| Fund name, description and investment objective ¹ | Risk indicator | Annual fund charges ² (% per annum) |
|---|--|--|
| <p>High Growth Fund^{3,4} Invests primarily in growth assets, which generally have higher levels of risk with the potential for higher returns. It may also allocate investment to income assets, which generally have lower levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve the highest returns of the Funds over the long term. | <p>Potentially lower returns Potentially higher returns</p>  <p>Lower risk Higher risk</p> | 0.45% |
| <p>Growth Fund Invests mostly in growth assets, which generally have higher levels of risk with the potential for higher returns. It also has a modest allocation to income assets, which generally have lower levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve higher returns over the long term. | <p>Potentially lower returns Potentially higher returns</p>  <p>Lower risk Higher risk</p> | 0.45% |
| <p>Balanced Fund Invests largely in growth assets, which generally have higher levels of risk with the potential for higher returns. It also has a sizeable allocation to income assets, which generally have lower levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve a medium level of return over the medium to long term. | <p>Potentially lower returns Potentially higher returns</p>  <p>Lower risk Higher risk</p> | 0.45% |
| <p>Default Fund³ Invests largely in growth assets, which generally have higher levels of risk with the potential for higher returns. It also has a sizeable allocation to income assets, which generally have lower levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve a medium level of return over the medium to long term. | <p>Potentially lower returns Potentially higher returns</p>  <p>Lower risk Higher risk</p> | 0.35% |
| <p>Moderate Fund Invests largely in income assets, which generally have lower levels of risk with the potential for lower returns. It also has a sizeable allocation to growth assets, which generally have higher levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve moderate returns over the medium term. | <p>Potentially lower returns Potentially higher returns</p>  <p>Lower risk Higher risk</p> | 0.45% |

¹ For more details on how we invest your funds, including the allocation to income and growth assets, see section 3 'Description of your investment options'.

² See section 5 'What are the fees?' for more information.

³ The Default Fund and High Growth Fund have not been in existence for five years. The risk indicator for these funds uses a mix of market index returns for the period before launch and actual returns from the first complete calendar month after launch.

⁴ This Fund will hold a small proportion in cash for operational purposes.

Our Funds continued

| Fund name, description and investment objective ¹ | Risk indicator | Annual fund charges ² (% per annum) |
|---|---|--|
| <p>Conservative Fund</p> <p>Invests mostly in income assets, which generally have lower levels of risk with the potential for lower returns. It also has a modest allocation to growth assets, which generally have higher levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve relatively stable returns over the short to medium term. | <p>Potentially lower returns</p> <p>Potentially higher returns</p> <p>1 2 3 4 5 6 7</p> <p>Lower risk Higher risk</p> | 0.45% |
| <p>First Home Buyer Fund</p> <p>Invests mostly in income assets, which generally have lower levels of risk with the potential for lower returns. It also has a small allocation to growth assets, which generally have higher levels of risk and potential returns.</p> <ul style="list-style-type: none"> • Aims to achieve relatively stable returns over the short to medium term. | <p>Potentially lower returns</p> <p>Potentially higher returns</p> <p>1 2 3 4 5 6 7</p> <p>Lower risk Higher risk</p> | 0.45% |
| <p>Cash Fund</p> <p>Invests in income assets, including New Zealand short-term cash securities and cash equivalent securities.</p> <ul style="list-style-type: none"> • Aims to achieve stable returns over the short term. | <p>Potentially lower returns</p> <p>Potentially higher returns</p> <p>1 2 3 4 5 6 7</p> <p>Lower risk Higher risk</p> | 0.30% |

Who manages BNZ KiwiSaver?

BNZISL is the manager of BNZ KiwiSaver.

- See section 7 'Who is involved?' for more information, including about proposed changes.

How can you get your money out?

You can withdraw your savings when you reach your KiwiSaver Retirement Age (currently 65). You may be able to withdraw funds before then if you:

- buy your first home
- experience significant financial hardship
- become seriously ill
- have a congenital condition that is life-shortening
- permanently move overseas.

If you die, your money will be part of your estate.

- Read more about the KiwiSaver Retirement Age and your ability to withdraw in section 2.

How will your investment be taxed?

BNZ KiwiSaver is a portfolio investment entity (PIE). The amount of tax you pay in respect of a PIE is based on your prescribed investor rate (PIR). To determine your PIR, go to ird.govt.nz/pir

- See section 6 of the PDS 'What taxes will you pay?' on page 16 for more information.

Where can you find more key information?

We are required to publish quarterly updates for each Fund. The updates show the returns, and the total fees actually charged to investors, during the previous year.

- The latest fund updates are available at bnz.co.nz/kiwisaverhelp. We will also give you copies of those documents on request.

See section 4 'What are the risks of investing?' for an explanation of the risk indicator and for information about other risks that are not included in the risk indicator. To help you clarify your own attitude to risk, you can seek financial advice, or work out your risk profile at sorted.org.nz/tools/investor-profiler

¹ For more details on how we invest your funds, including the allocation to income and growth assets, see section 3 'Description of your investment options'.

² See section 5 'What are the fees?' for more information.



Contents

| | |
|---|----|
| 1. Key information summary | 1 |
| 2. How does this investment work? | 5 |
| 3. Description of your investment options | 9 |
| 4. What are the risks of investing? | 13 |
| 5. What are the fees? | 14 |
| 6. What taxes will you pay? | 16 |
| 7. Who is involved? | 16 |
| 8. How to complain | 17 |
| 9. Where you can find more information | 18 |
| 10. How to apply | 18 |

This document contains information about the way BNZ KiwiSaver works. BNZ KiwiSaver is an investment product and investment products can be complex. If you do not understand or are unsure of any of the information contained in this document, we recommend you seek financial advice before investing.

Investments in BNZ KiwiSaver are not bank deposits or other liabilities of Bank of New Zealand (BNZ) or any other member of the National Australia Bank (NAB) Limited group. They are subject to investment risk, including possible delays in repayment. You could get back less than the total contributed. No person (including the New Zealand Government) guarantees (either fully or in part) the performance or returns of BNZ KiwiSaver or the repayment of amounts contributed. NAB, the ultimate owner of BNZ, is not a registered bank in New Zealand but a licensed bank in Australia and is not authorised to offer the products and services mentioned in this document to customers in New Zealand.

See section 7 'Who is involved?' for details of the proposed change of ownership of BNZISL.

2. How does this investment work?

BNZ KiwiSaver is a KiwiSaver scheme registered under the Financial Markets Conduct Act 2013. It is designed to help you save for a better financial future. This may be to help buy your first home, or to save for your retirement.

The performance of your investment in BNZ KiwiSaver, including any returns or repayment of amounts contributed, isn't guaranteed by us, BNZ, the Supervisor, or any other person. There is no Government guarantee for this or any other KiwiSaver scheme.

How your money is invested

When you invest in a Fund your money is pooled with other investors' money and used to buy investments. You will be issued units in your chosen Fund(s) when you invest. These units have a price that changes. Unit prices of any Fund will go up and down depending on the change in value of the investments of the Fund and other factors. This means the value of your investment will change as the value of the Fund(s) you invest in changes over time.

Choosing the right Fund for you

All investments involve risk. Risk means that the value of your investment in future may be more or less than you expect today. Also, we don't know in advance what your investment return will be. Because of this we offer a range of funds, each with different levels of risk and expected return. To manage your risk, you should choose the fund with the best levels of risk and expected return for you.

BNZ KiwiSaver structure

BNZ KiwiSaver is a trust, created by us as Manager and The New Zealand Guardian Trust Company Limited (NZGT) as Supervisor. The way the trust operates is set out in the Governing Document. Our role is to manage BNZ KiwiSaver in line with the Governing Document. NZGT's role is to supervise how we do this and to hold BNZ KiwiSaver's assets.

➤ **For more information on the role of the Supervisor, see section 7 'Who is involved?'**

The assets of any one Fund cannot be used to meet the liabilities of another.

We are a default KiwiSaver scheme provider appointed by the Government by an Instrument of Appointment.

The Instrument of Appointment overrides the Governing Document if there are any inconsistencies.

➤ **For more information see the supplementary documents on bnz.co.nz/kiwisaverdocuments**

Why choose BNZ KiwiSaver?

Investing in BNZ KiwiSaver offers you a range of benefits.

- BNZ KiwiSaver is managed by investment specialists, who we've selected for their skills and experience.
- You get simple fees and no hidden charges.
- It's easy to manage your BNZ KiwiSaver investment in the BNZ app or BNZ Internet Banking.

Joining the scheme

To join KiwiSaver for the first time you must:

- be a New Zealand citizen or entitled to be in New Zealand permanently
- live or normally live in New Zealand (or be a State Services employee serving overseas).

There are no age restrictions to join KiwiSaver.

Joining BNZ KiwiSaver

You can apply to join BNZ KiwiSaver through the BNZ app, BNZ Internet Banking or with the help of a BNZ staff member.

You may be automatically enrolled in BNZ KiwiSaver because it is your employer's chosen scheme or because you are a default member.

If you have been automatically enrolled, you may opt out of KiwiSaver within the first eight weeks. Once you opt into KiwiSaver you can't opt out, but you can apply to Inland Revenue to suspend your savings.

If we do not accept your application to join BNZ KiwiSaver, we'll let you know.

Making investments

The main ways you can contribute are set out below.

• Employee contributions

You can choose how much of your before-tax pay is paid to your KiwiSaver investment. The different contribution rates you can choose are:



If you don't choose a contribution rate, it will be set at 3%. You can change your contribution rate through the BNZ app or by contacting your employer or Inland Revenue.

• Voluntary contributions

You can make one-off or regular contributions by direct debit or automatic payment.

• Employer contributions

If you are aged between 18 and the KiwiSaver Retirement Age and are making employee contributions, then your employer will contribute to your KiwiSaver investment. They will generally contribute at a rate equal to or above 3% of your before-tax pay. Employer superannuation contribution tax (ESCT) will be deducted from these contributions before they are paid into your KiwiSaver investment.

However, your employer may not have to make KiwiSaver contributions if they already make contributions for you to another retirement scheme (certain conditions apply).

• Government annual contribution

If you're aged 18 or over and below the KiwiSaver Retirement Age, and you mainly live in New Zealand, the Government will contribute. It will pay 50 cents for every dollar you contribute, up to a maximum of \$521.43 each year.

➔ See bnz.co.nz/govtcontribution for full details on the Government contribution, including how to qualify.

• Minimum amounts

BNZ KiwiSaver doesn't have a minimum investment amount.

KiwiSaver Retirement Age

Your KiwiSaver Retirement Age is generally 65. However, if you first joined KiwiSaver before 1 July 2019 and were 60 or over, you reach your KiwiSaver Retirement Age once you've been a member for 5 years. However, you can choose your own KiwiSaver Retirement Age once you reach age 65 by applying for a KiwiSaver Retirement Withdrawal.

Once you reach your KiwiSaver Retirement Age:

- you can keep making employee contributions or stop them
- voluntary contributions will keep going unless you stop them
- your employer can keep making employer contributions or stop them
- Government contributions stop.

Withdrawing your investments

After you reach your KiwiSaver Retirement Age

Once you reach your KiwiSaver Retirement Age, you can:

- leave your savings in BNZ KiwiSaver, or
- withdraw all or part of your KiwiSaver savings, including making regular withdrawals (subject to conditions and any deferred payment).

We may defer redemptions (withdrawals, switches, or transfers) from any Fund for up to 10 business days (unless the Supervisor approves a longer period). We may do this where, in our opinion, earlier redemptions would not be in the best interests of the members.

If your investment has less than \$1,000 in it after you reach your KiwiSaver Retirement Age, we may close your investment and end your membership. We will notify you before we close your investment.

Before you reach KiwiSaver Retirement Age

You may be able to withdraw all or part of your KiwiSaver savings early. Some withdrawals require our approval and others require the Supervisor's approval. For all withdrawals, you will need to apply to us and meet certain conditions. The table on page 8 sets out each of the early withdrawals and the contribution types that can be approved for withdrawal. We may also release some or all of your KiwiSaver savings if directed to do so under a court order.

You will normally receive payment of your withdrawal within 10 to 15 business days after your application is approved.

- For more information on how BNZ KiwiSaver works, including contributions, withdrawals and your KiwiSaver Retirement Age, see *Other Material Information – More about the BNZ KiwiSaver Scheme*.

Transfers

You can transfer to another KiwiSaver scheme at any time (subject to any deferred payment). If you join another scheme, your entire BNZ KiwiSaver balance will be transferred to your new provider.

If you die

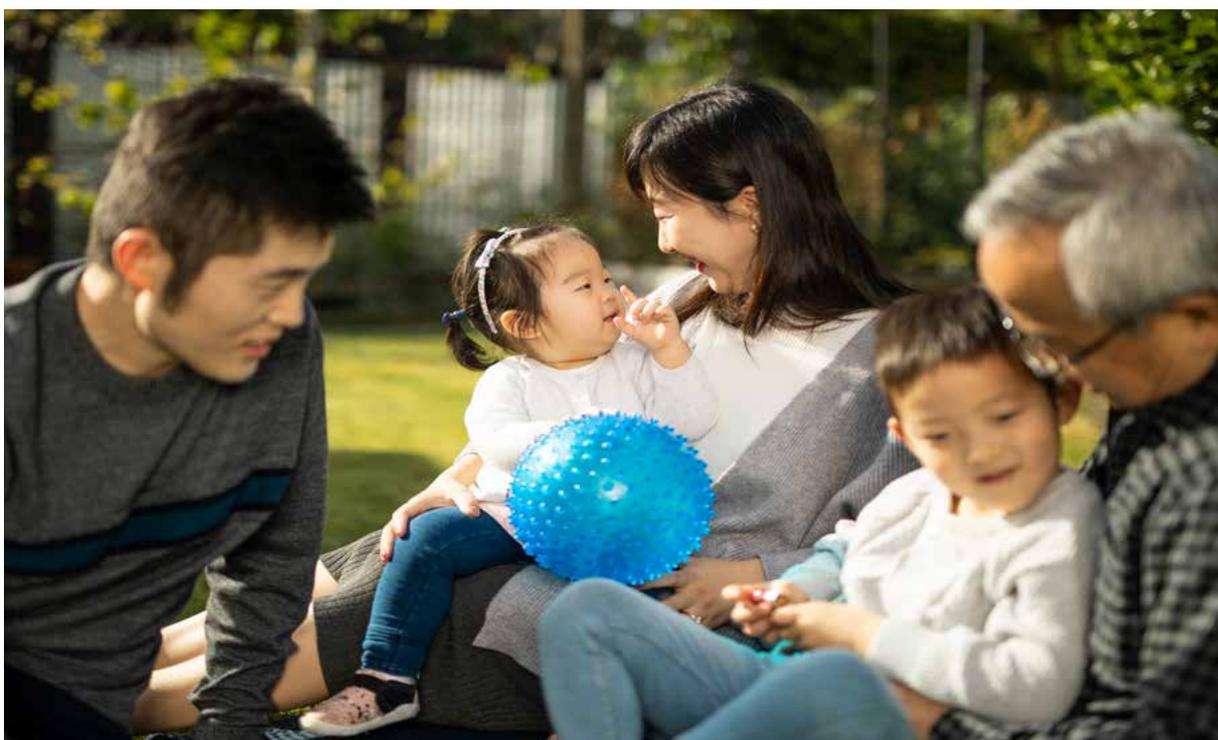
If you die while you're a member of KiwiSaver, your KiwiSaver savings will be part of your estate.

How to switch between Funds

You can generally switch between BNZ KiwiSaver Funds at any time (subject to any deferred payment). You can make switches in BNZ Internet Banking, the BNZ app, by calling 0800 269 5494, or by visiting us at any BNZ branch.

We will generally apply an adjustment to the unit price of a Fund for contributions and withdrawals (including switches) – these adjustments are also known as a buy/sell spread.

- See section 5 for more about buy/sell spreads.



Withdrawal entitlements before you reach KiwiSaver Retirement Age

| | Employee, employer and voluntary contributions ¹ and any investment returns | Government contributions | Government kick-start ² (if any) | Australian sourced amounts |
|---|--|--------------------------|---|----------------------------|
| Retirement withdrawal from age 60 and before KiwiSaver Retirement Age | X | X | X | ✓ |
| First home purchase ³ | ✓ | ✓ | ✓ | X |
| Significant financial hardship | ✓ | X | X | ✓ |
| Serious illness | ✓ | ✓ | ✓ | ✓ |
| Congenital conditions that are life-shortening | ✓ | ✓ | ✓ | ✓ |
| Permanent emigration – to Australia ⁴ | ✓ | ✓ | ✓ | ✓ |
| Permanent emigration – other than to Australia ⁵ | ✓ | X | ✓ | X |
| Foreign superannuation transfers – NZ tax or student loan obligation | ✓ | X | X | X |

¹ This can include amounts transferred to KiwiSaver from a non-Australian superannuation scheme.

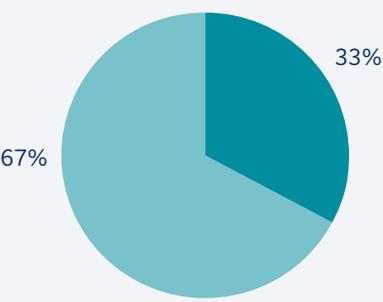
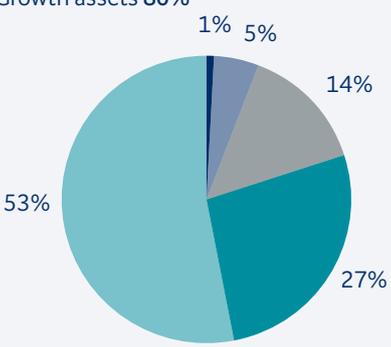
² The Government kick-start was made only if you first joined KiwiSaver before 21 May 2015.

³ You must leave at least \$1,000 in your KiwiSaver investment.

⁴ Withdrawals can be used only to transfer your balance (if it is below a maximum amount) to an Australian complying superannuation scheme.

⁵ Withdrawals can only be made at least one year after your permanent emigration.

3. Description of your investment options

| High Growth Fund | Growth Fund |
|---|--|
| <ul style="list-style-type: none"> • Invests primarily in growth assets. It may also allocate investment to income assets. • Aims to achieve the highest returns of the Funds over the long term. | <ul style="list-style-type: none"> • Invests mostly in growth assets. It also has a modest allocation to income assets. • Aims to achieve higher returns over the long term. |
| <p>Risk indicator^{1,3}</p> <p>Potentially lower returns Potentially higher returns</p> <p style="text-align: center;"> 1 2 3 4 5 6 7 </p> <p style="text-align: center;">Lower risk Higher risk</p> | <p>Risk indicator¹</p> <p>Potentially lower returns Potentially higher returns</p> <p style="text-align: center;"> 1 2 3 4 5 6 7 </p> <p style="text-align: center;">Lower risk Higher risk</p> |
| <p>Target investment mix^{2,4}</p> <p>Income assets 0% Growth assets 100%</p>  <p> ● Cash & cash equivalents ● New Zealand fixed interest ● International fixed interest ● Australasian equities ● International equities </p> | <p>Target investment mix²</p> <p>Income assets 20% Growth assets 80%</p>  <p> ● Cash & cash equivalents ● New Zealand fixed interest ● International fixed interest ● Australasian equities ● International equities </p> |
| <p>Minimum suggested investment timeframe</p> <p>12 years</p> | <p>Minimum suggested investment timeframe</p> <p>10 years</p> |

¹ For more information on the risk indicator and the risks of investing, see section 4.

² The actual investment mix may vary within allowable investment ranges, depending on market movements and other factors.

³ The High Growth Fund has not been in existence for five years. The risk indicator for this fund uses a mix of market index returns for the period before launch and actual returns from the first complete calendar month after launch. Therefore, the risk indicator may be less reliable for indicating the Fund's potential future volatility.

⁴ This Fund will hold a small proportion in cash for operational purposes.

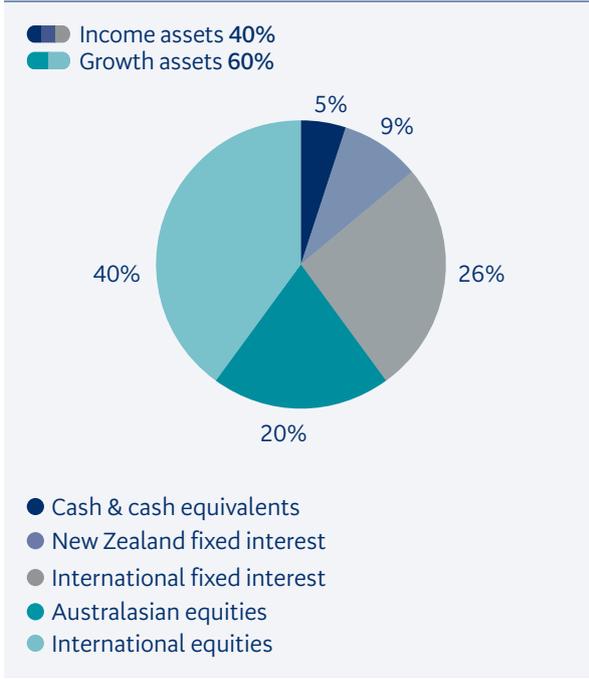
Balanced Fund and Default Fund

- Invest largely in growth assets. They also have a sizeable allocation to income assets.
- Aim to achieve a medium level of return over the medium to long term.

Risk indicator^{1,3}



Target investment mix²



Minimum suggested investment timeframe

7 years

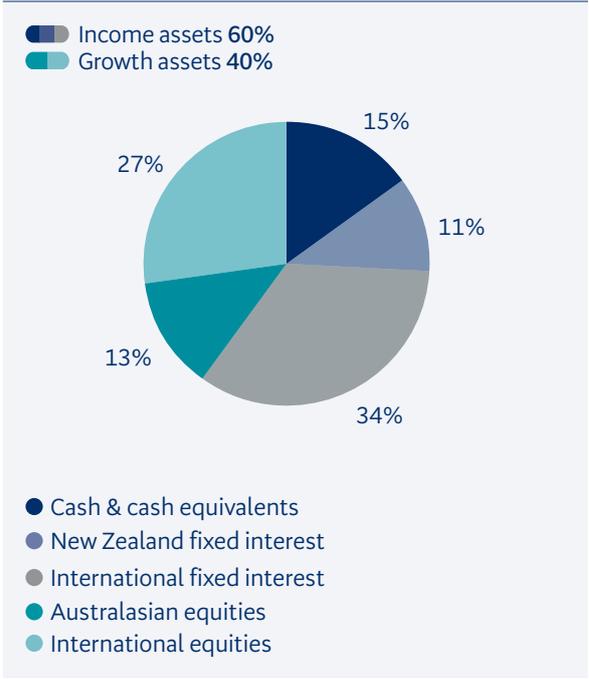
Moderate Fund

- Invests largely in income assets. It also has a sizeable allocation to growth assets.
- Aims to achieve moderate returns over the medium term.

Risk indicator¹



Target investment mix²



Minimum suggested investment timeframe

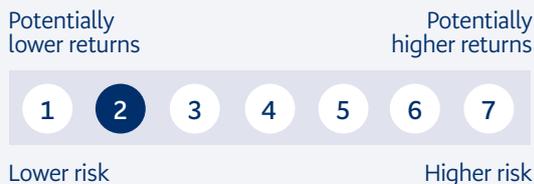
5 years

¹ For more information on the risk indicator and the risks of investing, see section 4.
² The actual investment mix may vary within allowable investment ranges, depending on market movements and other factors.
³ The Default Fund has not been in existence for five years. The risk indicator for this fund uses a mix of market index returns for the period before launch and actual returns from the first complete calendar month after launch. Therefore, the risk indicator may be less reliable for indicating the Fund's potential future volatility.

Cash Fund

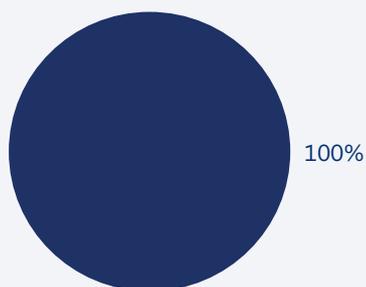
- Invests in income assets including New Zealand short-term cash securities and cash equivalent securities.
- Aims to achieve stable returns over the short term.

Risk indicator¹



Target investment mix

- Income assets 100%
- Growth assets 0%



- Cash & cash equivalents
- New Zealand fixed interest
- International fixed interest
- Australasian equities
- International equities

Minimum suggested investment timeframe

No minimum suggested investment timeframe

How these Funds invest

The Statement of Investment Policy and Objectives (SIPO) sets out details about how we manage the Funds, including the investment strategy and objectives, the target investment mix and allowable investment ranges of the Funds. We can change the SIPO after consulting the Supervisor. Any material changes to the SIPO will be advised in the BNZ KiwiSaver annual report, or in accordance with the Governing Document. The SIPO is available, free of charge, on the Disclose Register online at companiesoffice.govt.nz/disclose

- Further information about the assets in these Funds can be found in the fund updates at bnz.co.nz/kiwisaverhelp

Responsible investment

Responsible investment, including environmental, social, and governance considerations, is taken into account in the investment policies and procedures of BNZ KiwiSaver as at the date of this product disclosure statement.

- You can obtain an explanation of the extent to which responsible investment is taken into account in those policies and procedures at bnz.co.nz/investingresponsibly

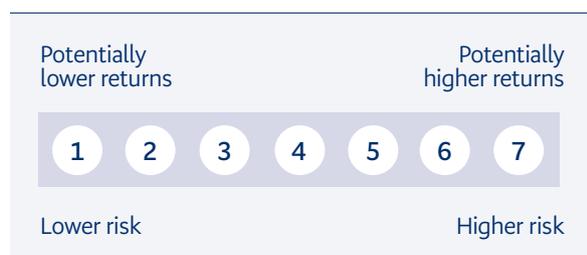


¹ For more information on the risk indicator and the risks of investing, see section 4.

4. What are the risks of investing?

Understanding the risk indicator

Managed funds in New Zealand must have a standard risk indicator. The risk indicator is designed to help investors understand the uncertainties both for loss and growth that may affect their investment. You can compare funds using the risk indicator.



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the Fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but with more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at sorted.org.nz/tools/investor-profiler

Note that even the lowest category does not mean a risk-free investment and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a Fund's future performance. The risk indicator is based on the returns data for the last 5 years. While risk indicators are usually relatively stable, they do shift from time to time. You can see the most recent risk indicator in the latest fund update for each Fund.

The risk indicator for each Fund is calculated based on the volatility of past returns over the 5 years ended 31 December 2023 (Relevant Period), which is not a full investment cycle. In some cases the risk indicator might differ if calculated using a longer timeframe. Where the Relevant Period has had unusually low or unusually high volatility, the risk indicator may provide a less reliable indication of the potential future volatility of the Fund.

➔ For the risk indicator rating for each Fund, see section 3 'Description of your investment options'.

General investment risks

Some of the things that may cause a Fund's value to move up and down, which affect the risk indicator are:

- **Market risk**

The risk that the value of a Fund changes due to factors that affect a particular financial market or markets. This could include changes in things like: inflation, interest rates, credit availability, currency exchange rates, monetary policy by central banks, taxation and regulation, global politics or investor sentiment. Market performance cannot be accurately forecast in advance. You may get back less than you invested.

- **Asset allocation risk**

The risk that the allocation of a Fund's assets, across different asset classes, affects a Fund's returns. Funds that invest more in growth assets (such as equities) carry greater risk but offer the potential of higher returns than Funds that invest more in income assets (such as cash or fixed interest).

- **Liquidity risk**

The risk that investments of a Fund cannot be sold at the desired time or without having a significant impact on their value. This risk is more likely to occur during stressed market conditions. It may mean you are not able to switch, transfer, or withdraw your investment when you want to.

- **Manager risk**

This is the risk that decisions made by us, and the underlying investment managers we choose to help us run BNZ KiwiSaver, may positively or negatively affect the return on your investment. For example, our Responsible Investment Policy will influence the investments that we hold.

➔ For more information about investment risks see *Other Material Information - More about the BNZ KiwiSaver Scheme*.



5. What are the fees?

You will be charged fees for investing in BNZ KiwiSaver. Fees are deducted from your investment and will reduce your returns. The fees you pay will be charged in two ways:

- Regular charges (for example, annual fund charges). Small differences in these fees can have a big impact on your investment over the long term.
- One-off fees (currently none).

| Fund | Annual fund charges (% of the net asset value of each Fund) | Indicative buy spread | Indicative sell spread |
|-----------------------|---|-----------------------|------------------------|
| High Growth Fund | 0.45% | 0.10% | 0.08% |
| Growth Fund | 0.45% | 0.13% | 0.11% |
| Balanced Fund | 0.45% | 0.13% | 0.12% |
| Default Fund | 0.35% | 0.11% | 0.10% |
| Moderate Fund | 0.45% | 0.13% | 0.12% |
| Conservative Fund | 0.45% | 0.13% | 0.13% |
| First Home Buyer Fund | 0.45% | 0.07% | 0.06% |
| Cash Fund | 0.30% | 0.00% | 0.00% |

The amount shown in the table is the maximum annual fund charge you could pay for each Fund. The buy/sell spreads are indicative only and they do not include minor variances that may occur due to decimal rounding.

Annual fund charges

The annual fund charges cover the total management fee for each Fund. This fee is accrued daily in each Fund's unit price and is paid to us monthly in arrears. It includes:

- our management fee
- the Supervisor's fee
- underlying fund management fees and expenses (excluding transaction costs)

- administration costs (such as audit fees, registry services and unit pricing and accounting services) of each Fund.

- **There are other fees and expenses additional to the annual fund charges that may be incurred. See *Other Material Information - More about the BNZ KiwiSaver Scheme* for further details about fees and expenses.**
- **For information about who is involved and what they do, please refer to section 7.**

Buy/Sell spread

Whenever you buy or sell units in a Fund (for example, when making a contribution, switching to a different Fund, making a withdrawal or closing your investment), buy or sell spreads will generally be applied.

Buy and sell spreads are not a fee and they are not paid to us. They cover transaction costs that a Fund is expected to incur when it transacts. Any difference between spread costs charged and transaction costs incurred remains in the Fund and is reflected in the Fund(s) investment returns.

The indicative spreads shown in the table reflect our estimate of the Funds' transaction costs in normal market conditions. We expect the actual spread costs charged to align with our estimates, but spread costs can increase or decrease without notice, particularly in stressed market conditions. Spread costs will vary between Funds because of different transaction costs associated with underlying investments.

We review the level of the spread, at least annually, to ensure the level remains appropriate in the overall context of the market.

Please see the worked example on this page for how spreads are applied as part of the cost of investing.

- For more information about spreads, including the spread ranges, please refer to the *Other Material Information - More about BNZ KiwiSaver Scheme* document.
- You can locate the current buy/sell spreads at bnz.co.nz/kiwisaverspreads and find more information about spreads at bnz.co.nz/buysellspreads

Other charges

GST

The fees don't include GST. If necessary, GST will be added.

The fees can be changed

We may:

- make changes to the fees for any Funds, and
- introduce new fees (including individual action fees, such as switching fees, that apply to specific decisions or actions).

We can do this only in line with the Governing Document (and, for the relevant Fund for default members, the Instrument of Appointment). The Supervisor's fees may be changed by agreement with us.

If we increase fees or introduce new fees, we will give you 30 business days' prior notice.

We must publish a fund update for each Fund showing the fees actually charged during the most recent year. Fund updates, including past updates, are available at bnz.co.nz/kiwisaverhelp

Additional fees and reimbursements

In addition to annual fund charges, we may charge you additional fees and seek reimbursement from you from time to time. These cover:

- Any unexpected fees and expenses, including the Supervisor's special fees where agreed. There is no limit on these fees and expenses.
- Reimbursements from the Funds (to us or the Supervisor) for all expenses, losses, costs or liabilities (including any legal costs) incurred in managing or supervising BNZ KiwiSaver.

Example of how fees/spreads apply to an investor

Amy invests \$10,000 in the Balanced Fund. She has a starting value of her investment of \$10,000.

A buy spread of 0.13% is incorporated in the unit price that she pays for her investment. This equates to \$13 (and is paid into the Fund, not to us). This brings the starting value of her investment to \$9,987.

She is also charged management and administration fees, which work out to about \$44.95 (0.45% of \$9,987). These fees may be more, or less, if her account balance has increased or decreased over the year.

Estimated total fees/spreads for the first year:

Indicative buy/sell spread: \$13
Fund charges: \$ 44.95

- See the latest fund update for an example of the actual returns and fees investors were charged over the past year.

This example applies only to the Balanced Fund. If you are considering investing in other Funds or investment options in the Scheme, this example may not be representative of the actual fees you may be charged.

6. What taxes will you pay?

BNZ KiwiSaver is a portfolio investment entity. The amount of tax you pay is based on your prescribed investor rate (PIR). To determine your PIR, go to ird.govt.nz/pir

If you're unsure of your PIR, we recommend you seek professional advice or contact Inland Revenue.

It is your responsibility to tell us your PIR when you invest or if your PIR changes. If you don't tell us, a default rate may be applied. If the rate applied to your PIE income is lower than your correct PIR you will be required to pay any tax shortfall as part of the income tax year-end process. If the rate applied to your PIE

income is higher than your PIR any tax over-withheld will be used to reduce any income tax liability you may have for the tax year and any remaining amount will be refunded to you.

If you do not provide a PIR, you will be taxed at the highest PIR of 28%.

We may change your PIR if Inland Revenue tell us to.

➤ For more information on tax please refer to *Other Material Information – More about the BNZ KiwiSaver Scheme*.

7. Who is involved?

About us

We are currently a wholly-owned subsidiary of Bank of New Zealand. NAB, a licensed bank in Australia, owns Bank of New Zealand.

NAB and Jarden Wealth and Asset Management Holdings Limited (Jarden Wealth) have conditionally agreed to combine their New Zealand advice and asset management businesses (BNZISL, JB Were NZ, Jarden Wealth, and Harbour Asset Management) under a newly formed entity called 'FirstCape' (Proposed Transaction). From a day to day perspective, BNZISL will continue to manage the Scheme and BNZ will continue to offer our wealth products and services. The Proposed Transaction is expected to be completed in 2024. You can find further information in the *Other Material Information – More about the BNZ KiwiSaver Scheme* document on the Disclose Register at companiesoffice.govt.nz/disclose

Other related companies may also provide their services to us so that we can provide you with BNZ KiwiSaver.

➤ To find out about our related companies, please see *Other Material Information – More about the BNZ KiwiSaver Scheme*.

For general enquiries, you can contact us at:

Call: 0800 269 5494

Email: kiwisaver_support_team@bnz.co.nz

Visit: Any BNZ branch

Write: BNZ Investment Team
Level 4, 80 Queen Street
Private Bag 92208
Auckland 1142

Who else is involved?

| Who | Name | Role |
|--------------------------|--|--|
| Supervisor and custodian | The New Zealand Guardian Trust Company Limited (NZGT) NZGT is custodian through its nominee BNZ Investment Services Nominees Limited (a subsidiary of the Supervisor) | Responsible for supervising the performance of our duties. The Supervisor is independent of us. The custodian holds BNZ KiwiSaver's assets on trust for you separately and independently from us. |
| Registrar | Apex Investment Administration (NZ) Limited (Apex) | Provides unit registry services that detail the members and their unit holdings of BNZ KiwiSaver. |
| Administration managers | BNZ Apex | BNZ provides customer management and certain administration functions. Apex provides fund accounting and investment administration services. |



8. How to complain

We will acknowledge your complaint within five business days and work to resolve it as quickly as possible.

Online: bnz.co.nz/complaints
Call: 0800 275 269 (from New Zealand) or +64 4 931 8209 (from overseas).
Visit: Any of our branches (please ask to speak to a manager if you would like to make a complaint).
Write: BNZ Customer Resolution
PO Box 995
Shortland Street
Auckland 1140

The Banking Ombudsman

If you have complained to us and we have not been able to resolve your complaint you may refer the matter to the Banking Ombudsman, an independent dispute resolution scheme.

Online: bankomb.org.nz
Call: 0800 805 950
Email: help@bankomb.org.nz
Write: Freepost 218002
PO Box 25327
Wellington 6140
Location: Level 5, Huddart Parker Building
1 Post Office Square
Wellington 6011

Supervisor

The Supervisor's contact details are:

Call: +64 9 909 5100
Write: The New Zealand Guardian Trust
Company Limited
PO Box 274
Auckland 1140
Location: Level 6, 191 Queen Street
Auckland 1010

You can also contact the Supervisor's independent dispute resolution scheme operated by Financial Services Complaints Limited (FSCL) if the Supervisor hasn't been able to resolve your complaint.

Online: fscl.org.nz
Call: 0800 347 257
Email: info@fscl.org.nz
Write: Financial Services Complaints Limited
PO Box 5967
Wellington 6140

You won't be charged a fee by us, the Supervisor or either of the dispute resolution schemes to investigate or resolve your complaint.

9. Where you can find more information

| | |
|--|---|
| Our website bnz.co.nz/ kiwisaverdocuments | <ul style="list-style-type: none">• Other Material Information<ul style="list-style-type: none">- More about the BNZ KiwiSaver Scheme• Statement of Investment Policy and Objectives• Fund updates |
| Disclose Register | The above information is also available on the Disclose Register at companiesoffice.govt.nz/disclose Together with: <ul style="list-style-type: none">• BNZ KiwiSaver Financial Statements• Governing Document |
| On request | We can provide you with copies of this information at no charge on request. Our contact details are set out in section 7. A copy of any of the information is also available on request to the Registrar of Financial Service Providers. |

10. How to apply

Choose which way suits you best.



Apply online

Go to bnz.co.nz/kiwisaver or if you bank with BNZ

- BNZ Internet Banking
- BNZ app



Visit us at a branch

Find your BNZ branch at bnz.co.nz/locations



Call us

Call us on 0800 269 5494



Application form (18 and over)



Product Disclosure Statement (PDS) dated 5 March 2024
(Terms defined in the PDS have the same meaning in this application form)

New to BNZ:
Please complete this application form and refer to 'Identification requirements' in section 4.

Existing BNZ customer:
Please provide your BNZ account number or Access Number, complete this application form and return to any BNZ Branch or post to:
Freepost BNZ KiwiSaver Scheme, Private Bag 92208 Auckland 1142.

1. Your details

Mr Mrs Ms Miss Other

Name

First

Middle

Last

Date of birth

IRD number

Postal address

Street address

Suburb

Town/City Postcode

Country

Physical address If different

Street address

Suburb

Town/City Postcode

Country

Contact details

Home Mobile

Home email

Work email

Preferred email address for email notifications

Home Work

Mail delivery preference

Post Email

Prescribed investor rate (PIR)

10.5% 17.5% 28%

For more information on your PIR, please refer to 'Do you need help working out your PIR?' at the back of this application form or go to bnz.co.nz/pir
If a PIR is not selected, the top rate of 28% will apply.

First home purchase

Do you intend to use your KiwiSaver investment for a first home purchase?

Yes No

Are you a New Zealand citizen or entitled to remain in New Zealand indefinitely?

Yes No

Are you transferring from another KiwiSaver scheme?

If you're already a member of another KiwiSaver scheme, we'll arrange for your investment to be transferred from your current provider. This may take up to 10 business days from the date that you join the BNZ KiwiSaver Scheme (BNZ KiwiSaver).

If you wish to transfer an investment from a scheme other than a KiwiSaver scheme, please contact us on **0800 269 5494** for further details.

2. Investment selection

Choose the fund(s) you want your KiwiSaver invested into. To help you clarify your own attitude to risk, you can work out your risk profile at sorted.org.nz/tools/investor-profiler

| Funds | Investment mix |
|-----------------------|----------------|
| High Growth Fund | |
| Growth Fund | |
| Balanced Fund | |
| Default Fund | |
| Moderate Fund | |
| Conservative Fund | |
| First Home Buyer Fund | |
| Cash Fund | |
| TOTAL | 100% |

3. Contribution details

Employee compulsory contributions

If you're employed, make sure you let your employer know your contribution rate by completing a KiwiSaver deduction form (KS2) available either from your employer or www.ird.govt.nz (search KS2). If you don't choose a contribution rate, you will contribute 3% of your before-tax pay.

Self-employed, not in paid employment, employees wanting to make additional voluntary contributions

If you don't earn a salary or wage, then you can choose how much and when you wish to contribute.

You can make voluntary contributions any time. You can do this by depositing a lump sum, through Internet Banking or the BNZ app, or make regular contributions by automatic payment or direct debit.

Regular contributions

Lump sum contribution amount

I'd like to make an initial lump sum contribution of:

\$

You can make lump sum or regular contributions via Internet Banking.

Direct debit

Please complete the attached direct debit form and include with your application.

Automatic payment

You can set up an automatic payment through Internet Banking once your BNZ KiwiSaver investment is opened.

4. Identification requirements

New to BNZ

We will need to see proof of your identity and address before we can proceed with your application.

Please visit any BNZ branch with the following original documents:

A. To verify your identity we will need to see:

- Current passport*; or
- New Zealand firearms licence; or
- New Zealand driver licence, **plus** any **one** of the following:
 - Bank account statement dated within the previous 12 months; or
 - Inland Revenue statement dated within the previous 12 months; or
 - New Zealand or overseas citizenship certificate; or
 - New Zealand or overseas birth certificate.

And

B. To verify your address we will need to see any **one** of the following original documents. The documents must set out your name and current address and be dated within the last 6 months:

- Power or home phone bill; or
- Rates bill; or
- Bank account statement; or
- Inland Revenue statement; or
- Car registration document.

Note: If you require further clarification on valid document types please call us on **0800 269 5494** or see **bnz.co.nz/idrequirements** for our full list of acceptable documents.

*for a non-New Zealand passport please provide proof of entitlement to permanent residency.

5. Your agreement

I have received, read, and understood the Product Disclosure Statement for BNZ KiwiSaver dated 5 March 2024 (PDS). I agree to be bound by the terms and conditions set out in the PDS (including this application form), and any register entry held on **disclose-register.companiesoffice.govt.nz**, for BNZ KiwiSaver.

I confirm that:

- I meet all the eligibility criteria for joining BNZ KiwiSaver, including residency requirements.
- I understand that, except in limited circumstances, I will not be able to withdraw my investment until I reach my KiwiSaver Retirement Age (see section 2 of the PDS).
- My investment in BNZ KiwiSaver is not a bank deposit with, or liability of, Bank of New Zealand or any other member of the National Australia Bank Limited group. It is subject to investment risk including possible delays in repayment. I may get back less than the total contributed. No person (including the New Zealand Government) guarantees (either fully or in part) the performance or returns of BNZ KiwiSaver, or the repayment of amounts contributed. National Australia Bank Limited, the ultimate owner of BNZ, is not a registered bank in New Zealand but a licensed bank in Australia and is not authorised to offer the products and services mentioned in this document to customers in New Zealand.
- I understand that the value of my investment may rise or fall depending on market (and other) conditions, and I may receive back less than had been invested.
- If applying to transfer from another KiwiSaver scheme, I authorise the Manager and/or Supervisor of that scheme to provide the Manager of BNZ KiwiSaver with any of my personal information necessary to complete the transfer. I have considered and compared the features and benefits of my current scheme with BNZ KiwiSaver before deciding to transfer.
- Choosing a Fund is my responsibility. Where I have obtained advice (from BNZ or elsewhere) I acknowledge that it is my choice whether or not to rely on that advice. My choice of Fund represents a binding direction from me to the Manager of BNZ KiwiSaver.
- I consent to receiving information and communications in relation to my investment in BNZ KiwiSaver (including Annual Reports, Annual Member Statements, Annual Tax Certificates) in any form, whether electronic or otherwise. I consent to receiving this information (including confirmation information) via BNZ Internet Banking, by email or any other electronic means.
- By providing my email address, I give express consent to any member of the BNZ Group contacting me electronically (e.g. email, SMS, website link) from time to time with information about our products, services and promotions, and without an unsubscribe facility.
- I have read the Personal Information Notice.

Personal Information Notice

To offer and/or provide you with products or services we need to collect, use and disclose your personal information in accordance with BNZ's Master Privacy Policy. Our Master Privacy Policy sets out the purpose of this collection, details of how the information may be used or disclosed, your rights to that information (such as access and correction), our legal obligations, and the consequences of not providing the information.

The Master Privacy Policy covers all our products and services, and all our interactions with you. It is available on our website or you can ask us to send you a copy.

For this specific product, you should note that we'll collect, use and share your personal information for the purposes of:

- operating, administering and managing BNZ KiwiSaver
- complying with our legal obligations.

Third parties we may share your information with include:

- the Supervisor of BNZ KiwiSaver
- members of the National Australia Bank group of companies
- Inland Revenue
- Financial Markets Authority.

Signature

Signature

Please return your completed application form and identification requirements to any BNZ branch.

Signature where power of attorney exists

Please complete and sign the following declaration if the application is being made by an individual who holds power of attorney. Please attach a certified copy of the power of attorney, and complete the following:

Certificate of non-revocation of power of attorney

I,

of

certify

1. That by a deed dated

of

appointed me his/her attorney.

2. That I have not received notice of any event revoking the power of attorney.

Signed at this day of

Signature of attorney

Signature

Checking your PIR is important

It is important that we always have your correct PIR because:

- if you notify us of a PIR that is lower than your correct PIR, you will be required to pay the shortfall (plus any penalties and interest charged by Inland Revenue), and may need to complete an Income Tax Assessment or income tax return at the end of the year;
- if you notify us of a PIR that is higher than your correct PIR, any refund you are entitled to for the overpaid tax would be provided by Inland Revenue; and
- if you are a new resident who chooses not to include your non-resident foreign-sourced income to determine your PIR you will be responsible for paying tax on the income attributed to you. A credit is available for the tax paid by BNZ KiwiSaver on your behalf.

If you notify us of a change to your PIR after the beginning of the tax year, the tax payable by BNZ KiwiSaver on PIE income which is allocated to you will be recalculated using the new PIR notified to us by you.

Do you need help working out your PIR?

This information below is based on our understanding of taxation law that applies as at March 2024. It is intended as a guide only. Tax legislation, its interpretation, and the rates and basis of taxation are subject to change. For tax advice relating to your specific circumstances, we recommend that you consult a professional tax adviser.

Your PIR is the tax rate prescribed by law used to calculate the tax payable by BNZ KiwiSaver on the income of BNZ KiwiSaver that is allocated to you.

If you do not notify us of your PIR then your income earned from BNZ KiwiSaver will be taxed at the default rate of 28%.

The Commissioner of Inland Revenue can, by notice, require us to apply a different PIR to the PIR notified by you. In this case, we will have to apply the PIR that the Commissioner considers appropriate.

For more information about taxable income, PIRs, and to determine your correct PIR please refer to the Inland Revenue website ird.govt.nz or contact your professional tax adviser.

The diagram below will help you work out your PIR.



1. Taxable income for New Residents: In determining your PIR, gross income earned from foreign sources while you were a non-resident must be treated as if it were taxable income. However, you may choose that this rule does not apply if you expect that your taxable income in either of your first two years as resident will be significantly lower than your total income in the income year prior to becoming a New Zealand resident. In that case, you will be taxable at your marginal tax rate on your returns from BNZ KiwiSaver, with a credit being available for any PIE tax paid.

If for the two previous income years you qualify for two rates, your PIR is the lower rate.

4. Identification requirements

New to BNZ

We will need to see proof of your identity and address before we can proceed with your application.

Please visit any BNZ branch with the following original documents:

A. To verify your identity we will need to see:

- Current passport*; or
- New Zealand firearms licence; or
- New Zealand driver licence, **plus** any **one** of the following:
 - Bank account statement dated within the previous 12 months; or
 - Inland Revenue statement dated within the previous 12 months; or
 - New Zealand or overseas citizenship certificate; or
 - New Zealand or overseas birth certificate.

And

B. To verify your address we will need to see any **one** of the following original documents. The documents must set out your name and current address and be dated within the last 6 months:

- Power or home phone bill; or
- Rates bill; or
- Bank account statement; or
- Inland Revenue statement; or
- Car registration document.

Note: If you require further clarification on valid document types please call us on **0800 269 5494** or see **bnz.co.nz/idrequirements** for our full list of acceptable documents.

*for a non-New Zealand passport please provide proof of entitlement to permanent residency.

5. Your agreement

I have received, read, and understood the Product Disclosure Statement for BNZ KiwiSaver dated 5 March 2024 (PDS). I agree to be bound by the terms and conditions set out in the PDS (including this application form), and any register entry held on **disclose-register.companiesoffice.govt.nz**, for BNZ KiwiSaver.

I confirm that:

- I meet all the eligibility criteria for joining BNZ KiwiSaver, including residency requirements.
- I understand that, except in limited circumstances, I will not be able to withdraw my investment until I reach my KiwiSaver Retirement Age (see section 2 of the PDS).
- My investment in BNZ KiwiSaver is not a bank deposit with, or liability of, Bank of New Zealand or any other member of the National Australia Bank Limited group. It is subject to investment risk including possible delays in repayment. I may get back less than the total contributed. No person (including the New Zealand Government) guarantees (either fully or in part) the performance or returns of BNZ KiwiSaver, or the repayment of amounts contributed. National Australia Bank Limited, the ultimate owner of BNZ, is not a registered bank in New Zealand but a licensed bank in Australia and is not authorised to offer the products and services mentioned in this document to customers in New Zealand.
- I understand that the value of my investment may rise or fall depending on market (and other) conditions, and I may receive back less than had been invested.
- If applying to transfer from another KiwiSaver scheme, I authorise the Manager and/or Supervisor of that scheme to provide the Manager of BNZ KiwiSaver with any of my personal information necessary to complete the transfer. I have considered and compared the features and benefits of my current scheme with BNZ KiwiSaver before deciding to transfer.
- Choosing a Fund is my responsibility. Where I have obtained advice (from BNZ or elsewhere) I acknowledge that it is my choice whether or not to rely on that advice. My choice of Fund represents a binding direction from me to the Manager of BNZ KiwiSaver.
- I consent to receiving information and communications in relation to my investment in BNZ KiwiSaver (including Annual Reports, Annual Member Statements, Annual Tax Certificates) in any form, whether electronic or otherwise. I consent to receiving this information (including confirmation information) via BNZ Internet Banking, by email or any other electronic means.
- By providing my email address, I give express consent to any member of the BNZ Group contacting me electronically (e.g. email, SMS, website link) from time to time with information about our products, services and promotions, and without an unsubscribe facility.
- I have read the Personal Information Notice.

Personal Information Notice

To offer and/or provide you with products or services we need to collect, use and disclose your personal information in accordance with BNZ's Master Privacy Policy. Our Master Privacy Policy sets out the purpose of this collection, details of how the information may be used or disclosed, your rights to that information (such as access and correction), our legal obligations, and the consequences of not providing the information.

The Master Privacy Policy covers all our products and services, and all our interactions with you. It is available on our website or you can ask us to send you a copy.

For this specific product, you should note that we'll collect, use and share your personal information for the purposes of:

- operating, administering and managing BNZ KiwiSaver
- complying with our legal obligations.

Third parties we may share your information with include:

- the Supervisor of BNZ KiwiSaver
- members of the National Australia Bank group of companies
- Inland Revenue
- Financial Markets Authority.

Signature

Signature

Please return your completed application form and identification requirements to any BNZ branch.

Signature where power of attorney exists

Please complete and sign the following declaration if the application is being made by an individual who holds power of attorney. Please attach a certified copy of the power of attorney, and complete the following:

Certificate of non-revocation of power of attorney

I,

of

certify

1. That by a deed dated

of

appointed me his/her attorney.

2. That I have not received notice of any event revoking the power of attorney.

Signed at this day of

Signature of attorney

Signature

Checking your PIR is important

It is important that we always have your correct PIR because:

- if you notify us of a PIR that is lower than your correct PIR, you will be required to pay the shortfall (plus any penalties and interest charged by Inland Revenue), and may need to complete an Income Tax Assessment or income tax return at the end of the year;
- if you notify us of a PIR that is higher than your correct PIR, any refund you are entitled to for the overpaid tax would be provided by Inland Revenue; and
- if you are a new resident who chooses not to include your non-resident foreign-sourced income to determine your PIR you will be responsible for paying tax on the income attributed to you. A credit is available for the tax paid by BNZ KiwiSaver on your behalf.

If you notify us of a change to your PIR after the beginning of the tax year, the tax payable by BNZ KiwiSaver on PIE income which is allocated to you will be recalculated using the new PIR notified to us by you.

Do you need help working out your PIR?

This information below is based on our understanding of taxation law that applies as at March 2024. It is intended as a guide only. Tax legislation, its interpretation, and the rates and basis of taxation are subject to change. For tax advice relating to your specific circumstances, we recommend that you consult a professional tax adviser.

Your PIR is the tax rate prescribed by law used to calculate the tax payable by BNZ KiwiSaver on the income of BNZ KiwiSaver that is allocated to you.

If you do not notify us of your PIR then your income earned from BNZ KiwiSaver will be taxed at the default rate of 28%.

The Commissioner of Inland Revenue can, by notice, require us to apply a different PIR to the PIR notified by you. In this case, we will have to apply the PIR that the Commissioner considers appropriate.

For more information about taxable income, PIRs, and to determine your correct PIR please refer to the Inland Revenue website ird.govt.nz or contact your professional tax adviser.

The diagram below will help you work out your PIR.



1. Taxable income for New Residents: In determining your PIR, gross income earned from foreign sources while you were a non-resident must be treated as if it were taxable income. However, you may choose that this rule does not apply if you expect that your taxable income in either of your first two years as resident will be significantly lower than your total income in the income year prior to becoming a New Zealand resident. In that case, you will be taxable at your marginal tax rate on your returns from BNZ KiwiSaver, with a credit being available for any PIE tax paid.

If for the two previous income years you qualify for two rates, your PIR is the lower rate.

Application form (17 and under)



Product Disclosure Statement (PDS) dated 5 March 2024
(Terms defined in the PDS have the same meaning in this application form)

Applicant

- New to BNZ:**
Please complete this application form (including a signature if age 16 or 17) and refer to 'Identification requirements' in section 4.
- Existing BNZ customer:**
Please provide your BNZ account number or Access Number below and complete this application form (including a signature if age 16 or 17). Refer to 'Identification requirements' in section 4 for proof of guardianship required.

Parents/Guardians of applicant

- New to BNZ:**
Please sign the 'Your agreement' in section 5 of this form and refer to 'Identification requirements' in section 4.
- Existing BNZ customer:**
Please provide your BNZ account number or Access Number below and sign the 'Your agreement' in section 5 of this form. Refer to 'Identification requirements' in section 4 for proof of guardianship required.

1. Your details

 Mr Mrs Ms Miss Other

Name

Date of birth

IRD number

Postal address

Physical address If different

Contact details

Preferred email address for email notifications

 Home Work

Mail delivery preference

 Post Email

Prescribed investor rate (PIR)

 10.5% 17.5% 28%

For more information on your PIR, please refer to 'Do you need help working out your PIR?' at the back of this application form or go to bnz.co.nz/pir. If a PIR is not selected, the top rate of 28% will apply.

First home purchase

Do you intend to use your KiwiSaver investment for a first home purchase?

 Yes No

Are you a New Zealand citizen or entitled to remain in New Zealand indefinitely?

 Yes No

Are you transferring from another KiwiSaver scheme?

If you're already a member of another KiwiSaver scheme, we'll arrange for your investment to be transferred from your current provider. This may take up to 10 business days from the date that you join the BNZ KiwiSaver Scheme (BNZ KiwiSaver).

If you wish to transfer an investment from a scheme other than a KiwiSaver scheme, please contact us on **0800 269 5494** for further details.

2. Investment selection

Choose the fund(s) you want your KiwiSaver invested into. To help you clarify your own attitude to risk, you can work out your risk profile at sorted.org.nz/tools/investor-profiler

| Funds | Investment mix |
|-----------------------|----------------|
| High Growth Fund | |
| Growth Fund | |
| Balanced Fund | |
| Default Fund | |
| Moderate Fund | |
| Conservative Fund | |
| First Home Buyer Fund | |
| Cash Fund | |
| TOTAL | 100% |

3. Contribution details

Employee compulsory contributions

If you're employed, make sure you let your employer know your contribution rate by completing a KiwiSaver deduction form (KS2) available either from your employer or www.ird.govt.nz (search KS2). If you don't choose a contribution rate, you will contribute 3% of your before-tax pay.

Self-employed, not in paid employment, employees wanting to make additional voluntary contributions

If you don't earn a salary or wage, then you can choose how much and when you wish to contribute.

You can make voluntary contributions at any time. You can do this by depositing a lump sum, through Internet Banking or BNZ app or make regular contributions by automatic payment or direct debit.

Regular contributions

Lump sum contribution amount

I'd like to make an initial lump sum contribution of: \$

You can make lump sum or regular contributions via Internet Banking.

Direct debit

Please complete the attached direct debit form and include it with your application.

Automatic payment

You can set up an automatic payment through Internet Banking once your BNZ KiwiSaver investment is opened.

4. Identification requirements

Proof of guardianship for new and existing customers

To prove you are the applicant's parent(s)/guardian(s) please show us one of the following documents:

- the applicant's birth certificate; or
- the guardianship order.

If you do not have either of these please call us on **0800 269 5494**.

New to BNZ

We will need to see proof of your identity and address before we can proceed with your application.

Please visit any BNZ branch with the following original documents:

A. To verify your identity we will need to see:

- Current passport*; or
- New Zealand firearms licence; or
- New Zealand driver licence, **plus** any **one** of the following:
 - Bank account statement dated within the previous 12 months; or
 - Inland Revenue statement dated within the previous 12 months; or
 - New Zealand or overseas citizenship certificate; or
 - New Zealand or overseas birth certificate.

And

B. To verify your address we will need to see any **one** of the following original documents. The documents must set out your name and current address and be dated within the last 6 months:

- Power or home phone bill; or
- Rates bill; or
- Bank account statement; or
- Inland Revenue statement; or
- Car registration document.

Note: If you require further clarification on valid document types please call us on **0800 269 5494** or see [bnz.co.nz/idrequirements](https://www.bnz.co.nz/idrequirements) for our full list of acceptable documents.

*for a non-New Zealand passport please provide proof of entitlement to permanent residency.

5. Your agreement

I/We have received, read, and understood the Product Disclosure Statement for BNZ KiwiSaver dated 5 March 2024 (PDS). I/We agree to be bound by the terms and conditions set out in the PDS (including this application form), and any register entry held on disclose-register.companiesoffice.govt.nz, for BNZ KiwiSaver.

I/We confirm that:

- I/We meet all the eligibility criteria for joining BNZ KiwiSaver, including residency requirements.
- I/We understand that, except in limited circumstances, I will not be able to withdraw my investment until I reach my KiwiSaver Retirement Age (see section 2 of the PDS).
- My investment in BNZ KiwiSaver is not a bank deposit with, or liability of, Bank of New Zealand or any other member of the National Australia Bank Limited group. It is subject to investment risk including possible delays in repayment. I may get back less than the total contributed. No person (including the New Zealand Government) guarantees (either fully or in part) the performance or returns of BNZ KiwiSaver, or the repayment of amounts contributed. National Australia Bank Limited, the ultimate owner of BNZ, is not a registered bank in New Zealand but a licensed bank in Australia and is not authorised to offer the products and services mentioned in this document to customers in New Zealand.
- I/We understand that the value of my investment may rise or fall depending on market (and other) conditions, and I may receive back less than had been invested.
- If applying to transfer from another KiwiSaver scheme, I authorise the Manager and/or Supervisor of that scheme to provide the Manager of BNZ KiwiSaver with any of my personal information necessary to complete the transfer. I have considered and compared the features and benefits of my current scheme with BNZ KiwiSaver before deciding to transfer.
- Choosing a Fund is my responsibility. Where I have obtained advice (from BNZ or elsewhere) I acknowledge that it is my choice whether or not to rely on that advice. My choice of Fund represents a binding direction from me to the Manager of BNZ KiwiSaver.
- I/We consent to receiving information and communications in relation to my investment in BNZ KiwiSaver (including Annual Reports, Annual Member Statements, Annual Tax Certificates) in any form, whether electronic or otherwise. I/We consent to receiving this information (including confirmation information) via BNZ Internet Banking, by email or any other electronic means.
- By providing my email address, I/we give express consent to any member of the BNZ Group contacting me electronically (e.g. email, SMS, website link) from time to time with information about our products, services, and promotions, and without an unsubscribe facility.
- I/We have read the Personal Information Notice below.

Personal Information Notice

To offer and/or provide you with products or services we need to collect, use and disclose your personal information in accordance with BNZ's Master Privacy Policy. Our Master Privacy Policy sets out the purpose of this collection, details of how the information may be used or disclosed, your rights to that information (such as access and correction), our legal obligations and the consequences of not providing the information.

The Master Privacy Policy covers all our products and services, and all our interactions with you. We also have a summary of the Master Privacy Policy that sets out key points for children and young people. It is available on our website or you can ask us to send you a copy.

For this specific product, you should note that we'll collect, use and share your personal information for the purposes of:

- operating, administering, and managing BNZ KiwiSaver
- complying with our legal obligations.

Third parties we may share your information with include:

- the Supervisor of BNZ KiwiSaver
- members of the National Australia Bank group of companies
- Inland Revenue
- Financial Markets Authority.

Signature(s) where applicant is aged 16 or 17.

Must be signed by the applicant and **one** birth parent or legal guardian (including Oranga Tamariki guardian*). Unless the applicant is married or in a civil union in which case only the applicant needs to sign.

Applicant's name |

Signature |

D | D | M | M | Y | Y

Birth parent/Guardian name |

Signature |

D | D | M | M | Y | Y

Please return your completed application form and identification requirements to any BNZ branch.

*Oranga Tamariki guardian means a person appointed as a sole guardian or special guardian of the applicant pursuant to Oranga Tamariki Act 1989.

Signature(s) where applicant is under the age of 16.

Must be signed by **all** birth parents or **one** Oranga Tamariki guardian* (if any) or **all** other legal guardians. The applicant does not need to sign.

Birth parent/Guardian name |

Signature |

D | D | M | M | Y | Y

Birth parent/Guardian name |

Signature |

D | D | M | M | Y | Y

Please return your completed application form and identification requirements to any BNZ branch.

*Oranga Tamariki guardian means a person appointed as a sole guardian or special guardian of the applicant pursuant to Oranga Tamariki Act 1989.

Checking your PIR is important

It is important that we always have your correct PIR because:

- if you notify us of a PIR that is lower than your correct PIR, you will be required to pay the shortfall (plus any penalties and interest charged by Inland Revenue) and may need to complete an Income Tax Assessment or income tax return at the end of the year;
- if you notify us of a PIR that is higher than your correct PIR, any refund you are entitled to for the overpaid tax would be provided by Inland Revenue; and
- if you are a new resident who chooses not to include your non-resident foreign-sourced income to determine your PIR you will be responsible for paying tax on the income attributed to you. A credit is available for the tax paid by BNZ KiwiSaver on your behalf.

If you notify us of a change to your PIR after the beginning of the tax year, the tax payable by BNZ KiwiSaver on PIE income which is allocated to you will be recalculated using the new PIR notified to us by you.

Do you need help working out your PIR?

This information below is based on our understanding of taxation law that applies as at March 2024. It is intended as a guide only. Tax legislation, its interpretation, and the rates and basis of taxation are subject to change. For tax advice relating to your specific circumstances, we recommend that you consult a professional tax adviser.

Your PIR is the tax rate prescribed by law used to calculate the tax payable by BNZ KiwiSaver on the income of BNZ KiwiSaver that is allocated to you.

If you do not notify us of your PIR then your income earned from BNZ KiwiSaver will be taxed at the default rate of 28%.

The Commissioner of Inland Revenue can, by notice, require us to apply a different PIR to the PIR notified by you. In this case, we will have to apply the PIR that the Commissioner considers appropriate.

For more information about taxable income, PIRs and to determine your correct PIR please refer to the Inland Revenue website ird.govt.nz or contact your professional tax adviser.

The diagram below will help you work out your PIR.



1. Taxable income for New Residents: In determining your PIR, gross income earned from foreign sources while you were a non-resident must be treated as if it were taxable income. However, you may choose that this rule does not apply if you expect that your taxable income in either of your first two years as resident will be significantly lower than your total income in the income year prior to becoming a New Zealand resident. In that case, you will be taxable at your marginal tax rate on your returns from BNZ KiwiSaver, with a credit being available for any PIE tax paid.

If for the two previous income years you qualify for two rates, your PIR is the lower rate.

Application form (17 and under)



Product Disclosure Statement (PDS) dated 5 March 2024
(Terms defined in the PDS have the same meaning in this application form)

Applicant

- New to BNZ:**
Please complete this application form (including a signature if age 16 or 17) and refer to 'Identification requirements' in section 4.
- Existing BNZ customer:**
Please provide your BNZ account number or Access Number below and complete this application form (including a signature if age 16 or 17). Refer to 'Identification requirements' in section 4 for proof of guardianship required.

Parents/Guardians of applicant

- New to BNZ:**
Please sign the 'Your agreement' in section 5 of this form and refer to 'Identification requirements' in section 4.
- Existing BNZ customer:**
Please provide your BNZ account number or Access Number below and sign the 'Your agreement' in section 5 of this form. Refer to 'Identification requirements' in section 4 for proof of guardianship required.

1. Your details

Mr Mrs Ms Miss Other

Name

First

Middle

Last

Date of birth

IRD number

Postal address

Street address

Suburb

Town/City Postcode

Country

Physical address If different

Street address

Suburb

Town/City Postcode

Country

Contact details

Home Mobile

Home email

Work email

Preferred email address for email notifications

Home Work

Mail delivery preference

Post Email

Prescribed investor rate (PIR)

10.5% 17.5% 28%

For more information on your PIR, please refer to 'Do you need help working out your PIR?' at the back of this application form or go to bnz.co.nz/pir. If a PIR is not selected, the top rate of 28% will apply.

First home purchase

Do you intend to use your KiwiSaver investment for a first home purchase?

Yes No

Are you a New Zealand citizen or entitled to remain in New Zealand indefinitely?

Yes No

Are you transferring from another KiwiSaver scheme?

If you're already a member of another KiwiSaver scheme, we'll arrange for your investment to be transferred from your current provider. This may take up to 10 business days from the date that you join the BNZ KiwiSaver Scheme (BNZ KiwiSaver).

If you wish to transfer an investment from a scheme other than a KiwiSaver scheme, please contact us on **0800 269 5494** for further details.

2. Investment selection

Choose the fund(s) you want your KiwiSaver invested into. To help you clarify your own attitude to risk, you can work out your risk profile at sorted.org.nz/tools/investor-profiler

| Funds | Investment mix |
|-----------------------|----------------|
| High Growth Fund | |
| Growth Fund | |
| Balanced Fund | |
| Default Fund | |
| Moderate Fund | |
| Conservative Fund | |
| First Home Buyer Fund | |
| Cash Fund | |
| TOTAL | 100% |

3. Contribution details

Employee compulsory contributions

If you're employed, make sure you let your employer know your contribution rate by completing a KiwiSaver deduction form (KS2) available either from your employer or www.ird.govt.nz (search KS2). If you don't choose a contribution rate, you will contribute 3% of your before-tax pay.

Self-employed, not in paid employment, employees wanting to make additional voluntary contributions

If you don't earn a salary or wage, then you can choose how much and when you wish to contribute.

You can make voluntary contributions at any time. You can do this by depositing a lump sum, through Internet Banking or BNZ app or make regular contributions by automatic payment or direct debit.

Regular contributions

Lump sum contribution amount

I'd like to make an initial lump sum contribution of: \$

You can make lump sum or regular contributions via Internet Banking.

Direct debit

Please complete the attached direct debit form and include it with your application.

Automatic payment

You can set up an automatic payment through Internet Banking once your BNZ KiwiSaver investment is opened.

4. Identification requirements

Proof of guardianship for new and existing customers

To prove you are the applicant's parent(s)/guardian(s) please show us one of the following documents:

- the applicant's birth certificate; or
- the guardianship order.

If you do not have either of these please call us on **0800 269 5494**.

New to BNZ

We will need to see proof of your identity and address before we can proceed with your application.

Please visit any BNZ branch with the following original documents:

A. To verify your identity we will need to see:

- Current passport*; or
- New Zealand firearms licence; or
- New Zealand driver licence, **plus** any **one** of the following:
 - Bank account statement dated within the previous 12 months; or
 - Inland Revenue statement dated within the previous 12 months; or
 - New Zealand or overseas citizenship certificate; or
 - New Zealand or overseas birth certificate.

And

B. To verify your address we will need to see any **one** of the following original documents. The documents must set out your name and current address and be dated within the last 6 months:

- Power or home phone bill; or
- Rates bill; or
- Bank account statement; or
- Inland Revenue statement; or
- Car registration document.

Note: If you require further clarification on valid document types please call us on **0800 269 5494** or see [bnz.co.nz/idrequirements](https://www.bnz.co.nz/idrequirements) for our full list of acceptable documents.

*for a non-New Zealand passport please provide proof of entitlement to permanent residency.

5. Your agreement

I/We have received, read, and understood the Product Disclosure Statement for BNZ KiwiSaver dated 5 March 2024 (PDS). I/We agree to be bound by the terms and conditions set out in the PDS (including this application form), and any register entry held on disclose-register.companiesoffice.govt.nz, for BNZ KiwiSaver.

I/We confirm that:

- I/We meet all the eligibility criteria for joining BNZ KiwiSaver, including residency requirements.
- I/We understand that, except in limited circumstances, I will not be able to withdraw my investment until I reach my KiwiSaver Retirement Age (see section 2 of the PDS).
- My investment in BNZ KiwiSaver is not a bank deposit with, or liability of, Bank of New Zealand or any other member of the National Australia Bank Limited group. It is subject to investment risk including possible delays in repayment. I may get back less than the total contributed. No person (including the New Zealand Government) guarantees (either fully or in part) the performance or returns of BNZ KiwiSaver, or the repayment of amounts contributed. National Australia Bank Limited, the ultimate owner of BNZ, is not a registered bank in New Zealand but a licensed bank in Australia and is not authorised to offer the products and services mentioned in this document to customers in New Zealand.
- I/We understand that the value of my investment may rise or fall depending on market (and other) conditions, and I may receive back less than had been invested.
- If applying to transfer from another KiwiSaver scheme, I authorise the Manager and/or Supervisor of that scheme to provide the Manager of BNZ KiwiSaver with any of my personal information necessary to complete the transfer. I have considered and compared the features and benefits of my current scheme with BNZ KiwiSaver before deciding to transfer.
- Choosing a Fund is my responsibility. Where I have obtained advice (from BNZ or elsewhere) I acknowledge that it is my choice whether or not to rely on that advice. My choice of Fund represents a binding direction from me to the Manager of BNZ KiwiSaver.
- I/We consent to receiving information and communications in relation to my investment in BNZ KiwiSaver (including Annual Reports, Annual Member Statements, Annual Tax Certificates) in any form, whether electronic or otherwise. I/We consent to receiving this information (including confirmation information) via BNZ Internet Banking, by email or any other electronic means.
- By providing my email address, I/we give express consent to any member of the BNZ Group contacting me electronically (e.g. email, SMS, website link) from time to time with information about our products, services, and promotions, and without an unsubscribe facility.
- I/We have read the Personal Information Notice below.

Personal Information Notice

To offer and/or provide you with products or services we need to collect, use and disclose your personal information in accordance with BNZ's Master Privacy Policy. Our Master Privacy Policy sets out the purpose of this collection, details of how the information may be used or disclosed, your rights to that information (such as access and correction), our legal obligations and the consequences of not providing the information.

The Master Privacy Policy covers all our products and services, and all our interactions with you. We also have a summary of the Master Privacy Policy that sets out key points for children and young people. It is available on our website or you can ask us to send you a copy.

For this specific product, you should note that we'll collect, use and share your personal information for the purposes of:

- operating, administering, and managing BNZ KiwiSaver
- complying with our legal obligations.

Third parties we may share your information with include:

- the Supervisor of BNZ KiwiSaver
- members of the National Australia Bank group of companies
- Inland Revenue
- Financial Markets Authority.

Signature(s) where applicant is aged 16 or 17.

Must be signed by the applicant and **one** birth parent or legal guardian (including Oranga Tamariki guardian*). Unless the applicant is married or in a civil union in which case only the applicant needs to sign.

Applicant's name |

Signature |

D | D | M | M | Y | Y

Birth parent/Guardian name |

Signature |

D | D | M | M | Y | Y

Please return your completed application form and identification requirements to any BNZ branch.

*Oranga Tamariki guardian means a person appointed as a sole guardian or special guardian of the applicant pursuant to Oranga Tamariki Act 1989.

Signature(s) where applicant is under the age of 16.

Must be signed by **all** birth parents or **one** Oranga Tamariki guardian* (if any) or **all** other legal guardians. The applicant does not need to sign.

Birth parent/Guardian name |

Signature |

D | D | M | M | Y | Y

Birth parent/Guardian name |

Signature |

D | D | M | M | Y | Y

Please return your completed application form and identification requirements to any BNZ branch.

*Oranga Tamariki guardian means a person appointed as a sole guardian or special guardian of the applicant pursuant to Oranga Tamariki Act 1989.

Checking your PIR is important

It is important that we always have your correct PIR because:

- if you notify us of a PIR that is lower than your correct PIR, you will be required to pay the shortfall (plus any penalties and interest charged by Inland Revenue) and may need to complete an Income Tax Assessment or income tax return at the end of the year;
- if you notify us of a PIR that is higher than your correct PIR, any refund you are entitled to for the overpaid tax would be provided by Inland Revenue; and
- if you are a new resident who chooses not to include your non-resident foreign-sourced income to determine your PIR you will be responsible for paying tax on the income attributed to you. A credit is available for the tax paid by BNZ KiwiSaver on your behalf.

If you notify us of a change to your PIR after the beginning of the tax year, the tax payable by BNZ KiwiSaver on PIE income which is allocated to you will be recalculated using the new PIR notified to us by you.

Do you need help working out your PIR?

This information below is based on our understanding of taxation law that applies as at March 2024. It is intended as a guide only. Tax legislation, its interpretation, and the rates and basis of taxation are subject to change. For tax advice relating to your specific circumstances, we recommend that you consult a professional tax adviser.

Your PIR is the tax rate prescribed by law used to calculate the tax payable by BNZ KiwiSaver on the income of BNZ KiwiSaver that is allocated to you.

If you do not notify us of your PIR then your income earned from BNZ KiwiSaver will be taxed at the default rate of 28%.

The Commissioner of Inland Revenue can, by notice, require us to apply a different PIR to the PIR notified by you. In this case, we will have to apply the PIR that the Commissioner considers appropriate.

For more information about taxable income, PIRs and to determine your correct PIR please refer to the Inland Revenue website ird.govt.nz or contact your professional tax adviser.

The diagram below will help you work out your PIR.



1. Taxable income for New Residents: In determining your PIR, gross income earned from foreign sources while you were a non-resident must be treated as if it were taxable income. However, you may choose that this rule does not apply if you expect that your taxable income in either of your first two years as resident will be significantly lower than your total income in the income year prior to becoming a New Zealand resident. In that case, you will be taxable at your marginal tax rate on your returns from BNZ KiwiSaver, with a credit being available for any PIE tax paid.

If for the two previous income years you qualify for two rates, your PIR is the lower rate.

Specific conditions relating to notices and disputes

1. I agree that the Initiator must give me at least 10 days' prior notice of each direct debit, including the first direct debit in a series.
2. Changes to the amounts or dates of a series of direct debits require 30 days' prior notice to me.
3. I can also agree with the Initiator to receive a same day notice for direct debits specifically requested by me.
4. All notices must be in writing, but can be delivered electronically, if I have agreed that with the Initiator.
5. I can also ask you to reverse a direct debit up to 120 days after the direct debit if:
 - I didn't receive proper notice of the amount and date of the direct debit, or
 - I received notice but the amount or date of the direct debit is different from the amount or date on the notice.
6. If you dishonour a direct debit but the Initiator retries it within 5 business days of the original direct debit, I understand that the Initiator doesn't need to notify me again about that direct debit.

