

Some spring in step

16 Oct 2023

50.7

September

+3.0

Monthly Change

Expanding

Previously Contracting

New Zealand's services sector experienced a return to expansion in September, according to the BNZ - BusinessNZ Performance of Services Index (PSI).

The PSI for September was 50.7 (A PSI reading above 50.0 indicates that the service sector is generally expanding; below 50.0 that it is declining). This was up 3.0 points from August, although still below the long-term average of 53.5 for the survey.

BusinessNZ chief executive Kirk Hope said that the September result broke the trend of three consecutive months in contraction for the sector. New Orders/Business (53.9) led the charge, while Activity/Sales (50.9) picked up 6 points. In contrast, Employment (50.6) showed weaker expansion for the month, while Stocks/Inventories (47.9) fell back into contraction after two months in expansion.

"The proportion of negative comments stood at 61.8% for September, down slightly from 63.9% in August. Overall, negative comments continued to be strongly dominated by uncertainty regarding the upcoming General Election, as well as the cost of living".

BNZ Senior Economist Craig Ebert said that "the seasonally adjusted reading of 50.7 was clearly better than August's 19-month low of 47.7. However, it was also clearly south of its long-term average of 53.5. Stabilised but hardly buoyant".

VIEW THE TIME SERIES DATA



Kirk Hope CEO, BusinessNZ



Regional Results





Services Landscape

Getting a grip

Having been on a slippery slope over recent months, into the red, the Performance of Services Index (PSI) managed to right its way back into positive territory in September – albeit only just.

Read more

To the rescue

In terms of what drove the fight-back in September's PSI, by principal components it was new orders/business. This jumped to 53.9, from 48.5 in August.

Read more

Services messages from the QSBO

More detail as to what's going on in New Zealand's services sector was provided by October's NZIER Quarterly Survey of Business Opinion (QSBO).

Read more

For GDP consideration

What's implied for economic growth? Probably that it's struggling. Of course, GDP jumped a relatively strong 0.9%, in Q2, supported by government-heavy services categories.

Read more

VIEW FULL BNZ SERVICES SNAPSHOT



Craig Ebert Senior Economist, BNZ +64 4 474 6799

Sponsor Statement

BNZ is delighted to be associated with the Performance of Services Index (PSI) and BusinessNZ. This association brings together the significant experience of leading business advocacy body BusinessNZ, and business finance specialist BNZ. We look forward to continuing our association with BusinessNZ and associated regional organisations, and to playing our part in the ongoing development of the New Zealand service sector.

View Website

PSI Time Series Table

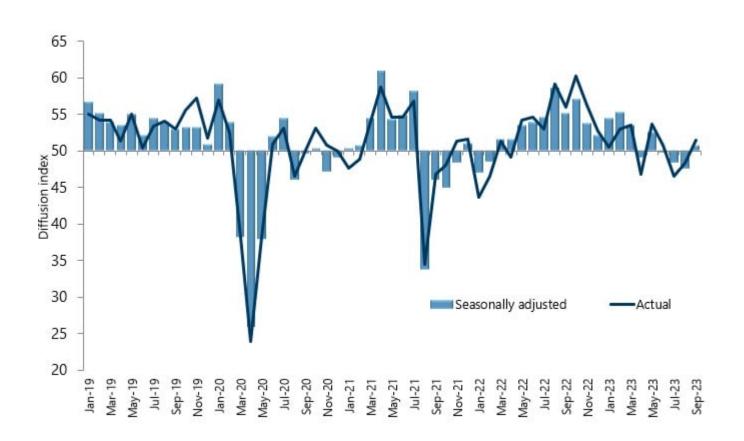
The results are seasonally adjusted.

National Indicies	Sep 2022	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023
BNZ - BusinessNZ PSI	55.2	52.6	49.7	48.4	47.7	50.7
Activity/Sales	58.4	51.4	51.1	40.2	44.9	50.9
Employment	50.7	52.2	49.1	49.2	51.0	50.6
New Orders/Business	61.2	54.9	50.6	45.3	48.5	53.9
Stocks/Inventories	55.6	55.9	47.4	53.5	51.4	47.9
Supplier Deliveries	49.9	50.8	50.8	52.0	49.2	49.6

VIEW THE TIME SERIES DATA

BNZ - BusinessNZ PSI Time Series

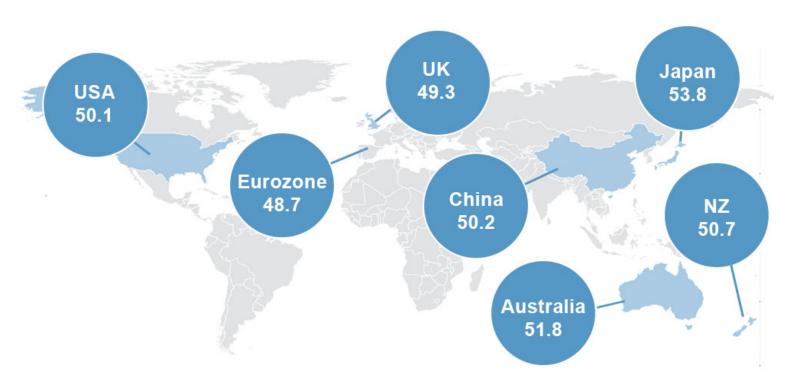
January 2019 - September 2023



International Results

J.P. Morgan Global Manufacturing PSI[™] 04 Oct 2023

50.8



BNZ – BUSINESSNZ PERFORMANCE OF COMPOSITE INDEX



50.2GDP-Weighted Index

48.8 Free-Weighted Index

The seasonally adjusted BNZ - BusinessNZ Performance of Composite Index or PCI (which combines the PMI and PSI) saw the two options for measuring the PCI show contrasting results for September.

The September GDP-Weighted Index (50.2) rose 2.7 points from August to show slight expansion, while the Free-Weighted Index (48.8) increased 1.7 points but remained in contraction.

BNZ - BusinessNZ PCI Time Series

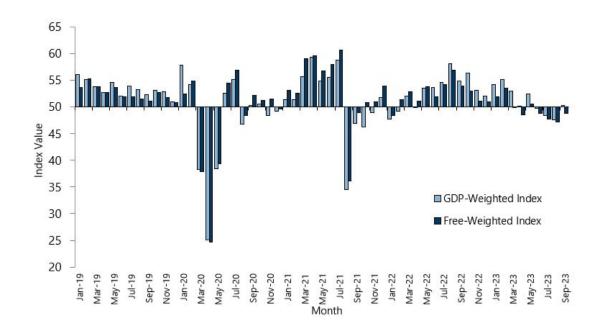
The results are seasonally adjusted.

National Indicies	Sep 2022	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023
GDP-Weighted Index	54.8	52.4	49.7	48.4	47.5	50.2
Free-Weighted Index	53.8	50.6	48.8	47.7	47.1	48.8

VIEW THE TIME SERIES DATA

BNZ - BusinessNZ PCI Time Series

January 2019 - September 2023







About the PSI

The BNZ – BusinessNZ Performance of Services Index is a monthly survey of the service sector providing an early indicator of activity levels. A PSI reading above 50 points indicates service activity is expanding; below 50 indicates it is contracting. The main PSI and sub-index results are seasonally adjusted.

About the PCI

The BNZ - BusinessNZ Performance of Composite Index (PCI) takes into account results from both the Performance of Manufacturing Index (PMI) and the Performance of Services Index (PSI). Combined results are shown in two ways:

- **GDP-Weighted Index:** Apportions the weight of the manufacturing and services index within the economy to produce an overall result.
- **Free-Weighted Index:** Combines data from both indexes to produce an overall result. Both time series for the PCI are then seasonally adjusted.

Media Comment

For media comment, contact: Kathryn Asare: 04 496 6560

Technical Comment

For more information or assistance with data interpretation, contact:

Stephen Summers: ssummers@businessnz.org.nz

Our Contributors

The BNZ - BusinessNZ psi contains data obtained through BusinessNZ's regional organisations













Research

Services Landscape

16 October 2023

Getting a grip

Having been on a slippery slope over recent months, into the red, the Performance of Services Index (PSI) managed to right its way back into positive territory in September – albeit only just. The seasonally adjusted reading of 50.7 was clearly better than August's 19-month low of 47.7. However, it was also clearly south of its long-term average of 53.5. Stabilised but hardly bouyant.

To the rescue

In terms of what drove the fight-back in September's PSI, by principal components it was new orders/business. This jumped to 53.9, from 48.5 in August. That said, it was well shy of its long-term norm, of 57.3. Employment, while relatively steady on "just" 50.6, was quite close to its historical yardstick, of 51.3. By industry, the PSI repair was driven by Cultural, Recreational & Personal (65.6, from 38.5 in August), Wholesale Trade (62.8, from 45.9) and Communication (55.0, from 44.2), while Health & Community stayed strongly expansive, at 57.9. With respect to geography, it was notable that Otago/Southland steamed well ahead of the others, with an unadjusted outturn of 63.2, from 43.9 in August. By firm size, the large category gained the edge, with a result of 56.0.

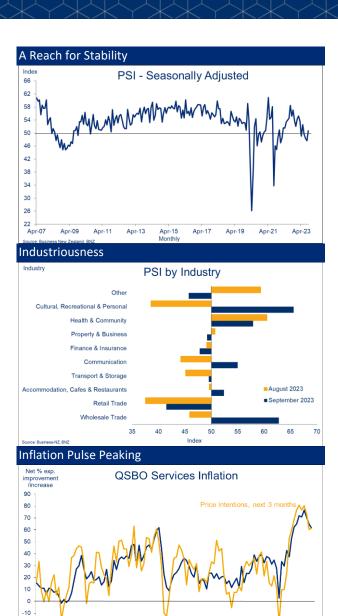
Services messages from the QSBO

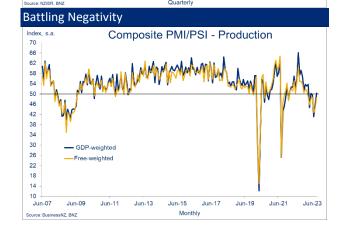
More detail as to what's going on in New Zealand's services sector was provided by October's NZIER Quarterly Survey of Business Opinion (QSBO). This, like the PSI of late, painted a picture of activity struggling to expand, if not going flat to slightly negative. The QSBO also conveyed a subdued intent to invest as well as ongoing strain in profitability. The good news was that difficulty in finding labour was reportedly abating, a lot. This was even though the QSBO employment indicators for the services sector improved to better than average. And while the sector's latest price and cost inflation pointers were not quite as high as they were in 2023, they were still well north of levels consistent with the RBNZ's inflation target range.

For GDP consideration

What's implied for economic growth? Probably that it's struggling. Of course, GDP jumped a relatively strong 0.9%, in Q2, supported by government-heavy services categories. There were also weather-related influences to note. Yes, the PSI's activity/sales index did recover to 50.9 in September. However, it averaged 45.4 in the September quarter, after 49.2 in the June quarter. Add in the PMI – which, at 45.3 in September, failed miserably to shake its negative bent of the last 7 months – and it makes a lot of sense to be cautious on GDP for Q3, after the good-looking headline bounce it posted in Q2.

 $craig_ebert@bnz.co.nz$





96 97 98 99 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23

Cost Intentions, next 3 months

www.bnz.co.nz/research Page 1

-20

Services Landscape 16 October 2023

Contact Details

BNZ Research

Stephen Toplis

Head of Research +64 4 474 6905

Craig Ebert

Senior Economist +64 4 474 6799

Doug Steel

Senior Economist +64 4 474 6923

Jason Wong

Senior Markets Strategist +64 4 924 7652

Stuart Ritson

Senior Interest Rate Strategist +64 9 9248601

Mike Jones

BNZ Chief Economist +64 9-956 0795

Main Offices

Wellington

Level 2, BNZ Place 1 Whitmore St Private Bag 39806 Wellington Mail Centre Lower Hutt 5045 **New Zealand**

Toll Free: 0800 283 269

Auckland

80 Queen Street Private Bag 92208 Auckland 1142 **New Zealand** Toll Free: 0800 283 269

Christchurch

111 Cashel Street Christchurch 8011 New Zealand

Toll Free: 0800 854 854

This document has been produced by Bank of New Zealand (BNZ). BNZ is a registered bank in New Zealand and is only authorised to offer products and services to customers in New Zealand.

Analyst Disclaimer: The Information accurately reflects the personal views of the author(s) about the securities, issuers and other subject matters discussed, and is based upon sources reasonably believed to be reliable and accurate. The views of the author(s) do not necessarily reflect the views of the NAB Group. No part of the compensation of the author(s) was, is, or will be, directly or indirectly, related to any specific recommendations or views expressed.

BNZ maintains an effective information barrier between the research analysts and its private side operations. Private side functions are physically segregated from the research analysts and have no control over their remuneration or budget. The research functions do not report directly or indirectly to any private side function. The Research analyst might have received help from the issuer subject in the research report.

New Zealand: The information in this publication is provided for general information purposes only, and is a summary based on selective information which may not be complete for your purposes. This publication does not constitute any advice or recommendation with respect to any matter discussed in it, and its contents should not be relied on or used as a basis for entering into any products described in it. Bank of New Zealand recommends recipients seek independent advice prior to acting in relation to any of the matters discussed in this publication.

Any statements as to past performance do not represent future performance, and no statements as to future matters are guaranteed to be accurate or reliable.

Neither Bank of New Zealand nor any person involved in this publication accepts any liability for any loss or damage whatsoever which may directly or indirectly result from any advice, opinion, information, representation or omission, whether negligent or otherwise, contained in this publication.

USA: If this document is distributed in the United States, such distribution is by nabSecurities, LLC. This document is not intended as an offer or solicitation for the purchase or sale of any securities, financial instrument or product or to provide financial services. It is not the intention of nabSecurities to create legal relations on the basis of information provided herein.

Page 2 www.bnz.co.nz/research