BNZ - BUSINESSNZ PERFORMANCE OF SERVICE INDEX



-3.9

contracting

January Value

Monthly Change

Faster rate

Constant contraction

Activity levels in New Zealand's services sector saw increased levels of contraction during the start of 2022, according to the BNZ - BusinessNZ Performance of Services Index (PSI).

The PSI for January was 45.9 (A PSI reading above 50.0 indicates that the service sector is generally expanding; below 50.0 that it is declining). This was down 3.9 points from December, and the lowest result since October 2021.

BusinessNZ chief executive Kirk Hope said that despite the last two months of 2021 steadily building towards the no change mark of 50.0, the January result puts the sector squarely back in contraction that has now been the case for six consecutive months. Such a time series of contraction last occurred in 2008 at the height of the Global Financial Crisis.

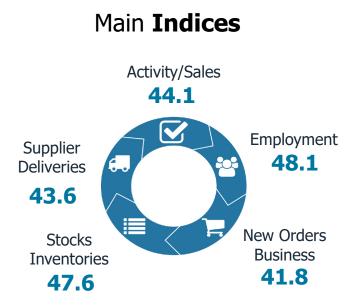
14 February 2022

Kirk Hope Chief Executive BusinessNZ

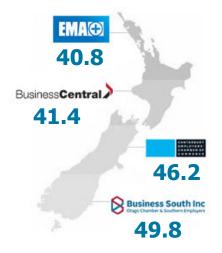
"The key sub-indexes of New Orders/Business (41.8) and Activity/Sales (44.1) both experienced a significant drop in activity levels, while Employment (48.1) was at its lowest point since January 2021."

BNZ Senior Economist Craig Ebert said that "the PSI can jag around quite a lot from month to month – upwards and downwards. However, it's also worth pointing out that the long-term average of the PSI is 53.6, which is starting to feel some distance away. So much for the new traffic light system releasing the brakes on activity."

View PSI Time Series Data



Regional Results



Services Landscape

The PSI

New Zealand's Performance of Services Index (PSI) is not looking all that encouraging. Instead of following through on its trend clawback of recent months, it slipped a big cog in January, to 45.9.

Read more \rightarrow

Principal components

It wasn't just the overall PSI that was below average in January. This was true of all its main sub-indices too. To be fair, the Employment index, at 48.1, wasn't all that much south of its norm of 51.4.

Read more $\ \rightarrow$

Industrial detail

While the industry detail was mixed, it was clear which one was suffering by far the most. This was Accommodation, Cafes & Restaurants, whose index crashed to 17.9.

Read more \rightarrow

Other lenses

In trying to fathom why the PSI is struggling as much as it is, the recent theme of smaller firms suffering more than larger firms has been reinforced by January's results.

Read more \rightarrow





Craig Ebert Senior Economist

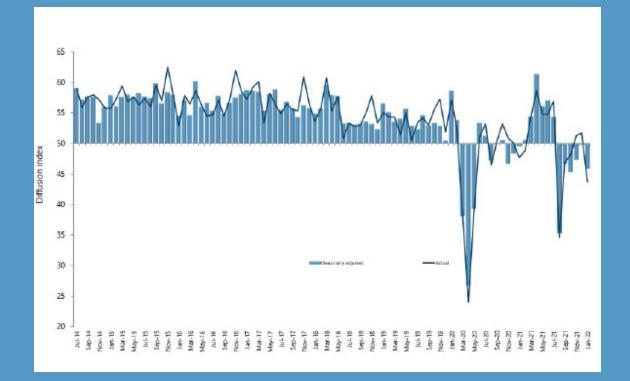
PSI Time Series Table

Results are seasonally adjusted

National Indices	Jan 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022
BNZ - BusinessNZ PSI	49.6	46.6	45.3	47.3	49.8	45.9
Activity/Sales	48.5	43.4	44.8	46.5	50.7	44.1
Employment	46.0	51.4	50.1	50.4	49.1	48.1
New Orders/Business	55.5	47.7	47.5	53.3	52.0	41.8
Stocks/Inventories	50.0	50.6	46.2	47.1	51.0	47.6
Supplier Deliveries	41.2	41.4	37.0	37.9	49.8	43.6

BNZ - BusinessNZ PSI Time Series

July 2014 - January 2022



International **Results**

J.P. Morgan Global Manufacturing PSI[™]

6 January 2022

54.6





46.7

GDP-Weighted Index

Free-Weighted Index

The seasonally adjusted BNZ - BusinessNZ Performance of Composite Index or PCI (which combines the PMI and PSI) saw the two options for measuring the January PCI both return to contraction.

The January GDP-Weighted Index (46.7) decreased 3.8 points from December, while the Free-Weighted Index (47.4) fell 5.3 points.

PCI Time Series Table

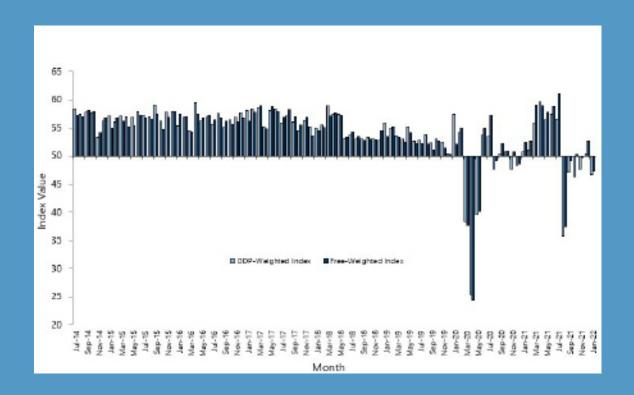
Results are seasonally adjusted

National Indices	Jan 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022
GDP-Weighted	50.7	47.1	46.3	47.7	50.5	46.7
Free-Weighted	52.4	49.1	50.3	49.8	52.7	47.4

View PCI Time Series Data

BNZ - BusinessNZ PCI Time Series

July 2014 - January 2022



Our Contributors

The BNZ - BusinessNZ Performance of Services Index contains data obtained through BusinessNZ's regional organisations and Hospitality NZ.



Sponsor Statement

BNZ is delighted to be associated with the Performance of Services Index (PSI) and BusinessNZ.

The association brings together the significant experience of leading business advocacy body BusinessNZ, and business finance specialist BNZ.

We look forward to continuing our association with BusinessNZ and associated regional organisations, and to playing our part in the ongoing development of the New Zealand service sector.



Media Comment

For media comment, contact:

Kirk Hope:



Craig Ebert

04 474 6799

Technical Comment

Stephen Summers:

6564

ssummers@businessnz.org.nz

About the PSI

The BNZ - BusinessNZ Performance of Services Index is a monthly survey of the service sector providing an early indicator of activity levels.

A PSI reading above 50 points indicates service activity is expanding; below 50 indicates it is contracting.

The main PSI and sub-index results are seasonally adjusted.



www.businessnz.org.nz/psi

About the PCI

The BNZ - BusinessNZ Performance of Composite Index (PCI) takes into account results from both the Performance of Manufacturing Index (PMI) and the Performance of Services Index (PSI). Combined results are shown in two ways:

GDP-Weighted Index: Apportions the weight of the manufacturing and services index within the economy to produce an overall result.

Free-Weighted Index: Combines data from both indexes to produce an overall result.

Both time series for the PCI are then seasonally adjusted.



Level 6, JacksonStone House, 3-11 Hunter Street, Wellington 6140 +64 4 496 6444 | admin@businessnz.org.nz

RESEARCH Services Landscape

14 February 2022

The PSI

New Zealand's Performance of Services Index (PSI) is not looking all that encouraging. Instead of following through on its trend clawback of recent months, it slipped a big cog in January, to 45.9. This was from December's result of 49.8, which had only barely reclaimed a sense of stability, after a run of contractionary outcomes post Delta's dawn in August. Of course, the PSI can jag around quite a lot from month to month – upwards and downwards. However, it's also worth pointing out that the long-term average of the PSI is 53.6, which is starting to feel some distance away. So much for the new traffic light system releasing the brakes on activity.

Principal components

It wasn't just the overall PSI that was below average in January. This was true of all its main sub-indices too. To be fair, the Employment index, at 48.1, wasn't all that much south of its norm of 51.4. We could say the same thing about Inventory (47.6), at a pinch. More of a concern was that Activity/Sales slumped to 44.1 in January – 10.6 points below average – from 50.7 in December. The most disturbing principal component of January's PSI, however, was New Orders/Business. This tanked to 41.8, when its trend is 57.5. That's a bad look around bookings.

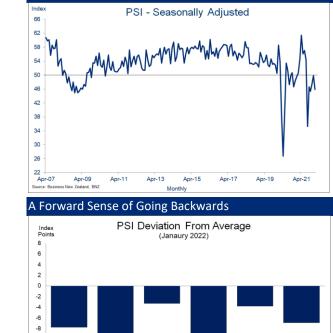
Industry detail

While the industry detail was mixed, it was clear which one was suffering by far the most. This was Accommodation, Cafes & Restaurants, whose index crashed to 17.9. This was not just weaker than December's already-poor print of 30.0 but matched the depths it got to as the country went into full lockdown back in April 2020. That's a sobering comparison. The consolation was that Cultural, Recreation & Personal held up at 52.5, which might surprise some in its sanguinity. Unsurprisingly, Health & Community was the most positive – relatively speaking – at 56.3. Retail was so-so, at an unadjusted 48.3 (in the context of electronic card transaction values expanding 2.1% in January, 4.3% y/y).

Other lenses

In trying to fathom why the PSI is struggling as much as it is, the recent theme of smaller firms suffering more than larger firms has been reinforced by January's results. SME's registered 39.1 while the biggest of businesses (based on staffing size) recorded a reasonable 55.4. By region, Northern (which includes Auckland) continued to drag the chain, with an unadjusted reading of 40.8. Otago/Southland was the best of the four main zones, although at 49.8 in January was hardly encouraging.

craig ebert@bnz.co.nz



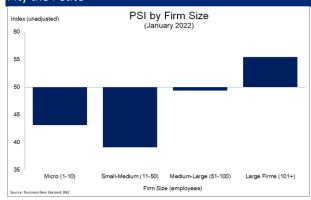
A Wobble Back into Contraction

-16 -18 Stocks/Inventories Supplier Deliverie Inhospitable PSI by Industry Industry Cultural, Recreational & Person Health & Community Property & Business Finance & Insurance Communicatio Transport & Storage tion. Cafes & Restaurants Retail Trade Wholesale Trade 20 24 28 32 36 40 44 48 52 56 60 64 68 72 76 16 Index (unadjusted)

Pity the Petite

-10

-12 -14







bnz*

Contact Details

BNZ Research

Stephen Toplis Head of Research +64 4 474 6905 Craig Ebert Senior Economist +64 4 474 6799 Doug Steel Senior Economist +64 4 474 6923 Jason Wong Senior Markets Strategist +64 4 924 7652

Nick Smyth

Senior Interest Rates Strategist +64 4 924 7653

Main Offices

Wellington Level 4, Spark Central 42-52 Willis Street Private Bag 39806 Wellington Mail Centre Lower Hutt 5045 New Zealand Toll Free: 0800 283 269 Auckland 80 Queen Street Private Bag 92208 Auckland 1142 New Zealand Toll Free: 0800 283 269

111 Cashel Street Christchurch 8011 New Zealand Toll Free: 0800 854 854

Christchurch

National Australia Bank

Ivan Colhoun	Alan Oster	Ray Attrill	Skye Masters
Global Head of Research	Group Chief Economist	Head of FX Strategy	Head of Fixed Income Research
+61 2 9237 1836	+61 3 8634 2927	+61 2 9237 1848	+61 2 9295 1196
Wellington	200 6 42 222	New York	

Foreign Exchange	+800 642 222	Foreign Exchange	+1 212 916 9631
Fixed Income/Derivatives	+800 283 269	Fixed Income/Derivatives	+1 212 916 9677
Sydney		Hong Kong	
	LC1 2 020F 1100	0 0	
Foreign Exchange	+61 2 9295 1100	Foreign Exchange	+85 2 2526 5891
Fixed Income/Derivatives	+61 2 9295 1166	Fixed Income/Derivatives	+85 2 2526 5891
London			

+44 20 7796 3091

+44 20 7796 4761

This document has been produced by Bank of New Zealand (BNZ). BNZ is a registered bank in New Zealand and is only authorised to offer products and services to customers in New Zealand.

Analyst Disclaimer: The Information accurately reflects the personal views of the author(s) about the securities, issuers and other subject matters discussed, and is based upon sources reasonably believed to be reliable and accurate. The views of the author(s) do not necessarily reflect the views of the NAB Group. No part of the compensation of the author(s) was, is, or will be, directly or indirectly, related to any specific recommendations or views expressed. Research analysts responsible for this report receive compensation based upon, among other factors, the overall profitability of the Global Markets Division of NAB.

NAB maintains an effective information barrier between the research analysts and its private side operations. Private side functions are physically segregated from the research analysts and have no control over their remuneration or budget. The research functions do not report directly or indirectly to any private side function. The Research analyst might have received help from the issuer subject in the research report.

New Zealand: The information in this publication is provided for general information purposes only, and is a summary based on selective information which may not be complete for your purposes. This publication does not constitute any advice or recommendation with respect to any matter discussed in it, and its contents should not be relied on or used as a basis for entering into any products described in it. Bank of New Zealand recommends recipients seek independent advice prior to acting in relation to any of the matters discussed in this publication.

Any statements as to past performance do not represent future performance, and no statements as to future matters are guaranteed to be accurate or reliable.

Neither Bank of New Zealand nor any person involved in this publication accepts any liability for any loss or damage whatsoever which may directly or indirectly result from any advice, opinion, information, representation or omission, whether negligent or otherwise, contained in this publication.

USA: If this document is distributed in the United States, such distribution is by nabSecurities, LLC. This document is not intended as an offer or solicitation for the purchase or sale of any securities, financial instrument or product or to provide financial services. It is not the intention of nabSecurities to create legal relations on the basis of information provided herein.

Foreign Exchange Fixed Income/Derivatives