BNZ KIWISAVER SCHEME Balanced Fund



Fund Update

For quarter ending 30 September 2021

This Fund Update was first made publicly available on 27 October 2021.

What is the purpose of this update?

This document tells you how the Balanced Fund (Fund) has performed and what fees were charged. The document will help you to compare the Fund with other funds. BNZ Investment Services Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this Fund

The Balanced Fund invests largely in growth assets, which generally have higher levels of risk with the potential for higher returns. It also has a sizeable allocation to income assets, which generally have lower levels of risk and potential returns. It aims to achieve a medium level of return over the medium to long term.

Total value of the Fund	\$716,092,340.94
Number of investors in the Fund	29,270
Date the Fund started	11 February 2013

What are the risks of investing?

Risk indicator for the Balanced Fund



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the Fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at bnz.co.nz/whatfund

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 30 September 2016 to 30 September 2021. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future Fund Updates.

See the BNZ KiwiSaver Scheme Product Disclosure Statement (PDS) for more information about the risks associated with investing in this Fund.

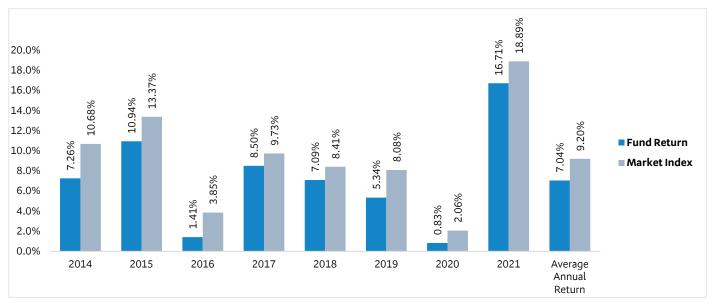
How has the Fund performed?

	Average over past 5 years	Past year
Annual return (after deductions for charges and tax)	7.41%	9.61%
Annual return (after deductions for charges but before tax)	8.33%	10.17%
Market index annual return (reflects no deductions for charges and tax)	8.84%	11.18%

The market index (benchmark) return is a composite based on the benchmark indices for the asset classes that make up the Fund's target investment mix. Additional information about the benchmark indices is available on the offer register (search for BNZ KiwiSaver Scheme) at companiesoffice.govt.nz/disclose

The benchmark indices for the International Equity asset class and the International Fixed Interest asset class were changed to the FTSE All-World Index (60% Hedged to NZD) and the Bloomberg Global Aggregate Index (100% hedged to NZD) respectively. The new benchmarks are the standard, uncustomised, benchmarks offered by the index providers. Standardised benchmarks are widely used by market participants and generally provide efficiency benefits and allow for us to more easily monitor the value that has been added by BNZ's Responsible Investment Policy exclusions over time.

Annual return graph



The graph shows the return after Fund charges and tax for each year ending 31 March since the Fund started. The last bar shows the average annual return since the Fund started, up to 30 September 2021.

Important: This does not tell you how the Fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

Market index returns do not include Fund charges or deductions for tax.

What fees are investors charged?

Investors in the Balanced Fund are charged Fund charges. In the year to 31 March 2021 these were (excluding GST):

	% of net asset value
Total fund charges*	0.58%
Which are made up of:	
Total management and administration charges	0.58%
Including:	
Manager's basic fee	0.58%
Other management and administration charges	0.00%
Total performance-based fees	0.00%

No GST is currently payable on BNZ KiwiSaver Scheme charges above.

*The total fund charges for the Fund were reduced to 0.45% p.a. from 28 September 2021.

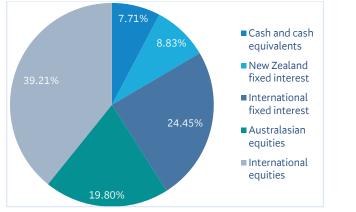
See the BNZ KiwiSaver Scheme PDS for more information about these fees. This can be accessed from the Disclose Register at companiesoffice.govt.nz/disclose

Small differences in fees and charges can have a big impact on your investment over the long term.

Example of how this applies to an investor

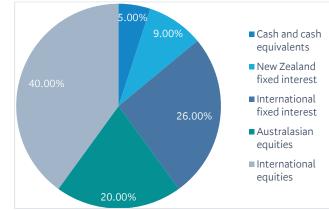
John had \$10,000 in the Fund at the start of the year and did not make any further contributions. At the end of the year, John received a return after Fund charges were deducted of \$961.00 (that is 9.61% of his initial \$10,000). John also paid \$0.00 in other charges. This gives John a total return of \$961.00 for the year. This shows the types of assets the Fund invests in.

Actual investment mix^{1,2}





Target investment mix



Currency hedging

Currency hedging may be used to mitigate the impact of currency movements on investments in foreign securities. As at the date of this Fund Update, the Manager applies the following currency hedging ratios:

• 100% of the Fund's international fixed interest exposure

• 50% of Fund's international equities exposure

• 100% of the Fund's Australian equities exposure

The Statement of Investment Policy and Objectives (SIPO) sets out the policy for our currency hedging strategy in Section 5 and is available on the Scheme's Disclose Register entry at companiesoffice.govt.nz/disclose

Top 10 investments³

	Name	% of fund net assets	Туре	Country	Credit rating (if applicable)
1	Fisher & Paykel Healthcare Ltd	2.59%	Australasian equities	New Zealand	
2	Apple Inc	1.39%	International equities	United States	
3	Mainfreight Ltd	1.33%	Australasian equities	New Zealand	
4	Microsoft Corporation	1.32%	International equities	United States	
5	Auckland International Airport Ltd	1.28%	Australasian equities	New Zealand	
6	Spark New Zealand Ltd	1.25%	Australasian equities	New Zealand	
7	BNP Paribas Bank Account USD	1.06%	Cash and cash equivalents	United States	A+
8	Contact Energy Ltd	1.05%	Australasian equities	New Zealand	
9	Meridian Energy Ltd	0.97%	Australasian equities	New Zealand	
10	Fletcher Building Ltd	0.95%	Australasian equities	New Zealand	

The top 10 investments make up 13.19% of the net asset value of the Fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the Fund.

Name	Current position	Time in current position	Previous or other position	Time in previous position
Richard Ansell	Director, BNZ Investment Services	2 years,	Member, BNZ Investment Review	2 years,
	Limited	7 months	Committee (current position)	7 months
Hayley Cassidy	Director, BNZ Investment Services	2 years,	Executive, Chief General Counsel,	0 years,
	Limited	5 months	BNZ (current position)	7 months
Paul Richardson	Director, BNZ Investment Services	1 year,	Managing Director, Carina Capital	3 years,
	Limited	10 months	Limited (current position)	2 months
Daniel Huggins	Director, BNZ Investment Services	1 year,	Executive - Customer Products &	1 year,
	Limited	2 months	Services, BNZ (current position)	6 months

Further information

You can also obtain this information, the PDS for the BNZ KiwiSaver Scheme, and some additional information from the offer register at companiesoffice.govt.nz/disclose

Contact details

If you have any questions about this Fund, call us on 0800 269 5494 or visit our website at bnz.co.nz/kiwisaver

Notes

- 1. The calculation of cash and cash equivalents within the actual investment mix allocation may include investor flows not yet unitised, liquidity cash and fund accruals but excludes cash and cash equivalents held by our investment managers for operational and hedging purposes which are categorised within the asset class to which they apply.
- 2. Australasian equities and international equities may include an allocation to listed property securities.
- 3. Investor flows not yet unitised, unsettled trades, currency hedging gains (or losses) and any operating accruals are excluded from the Top 10 investments.